



Red Oak Community School District

604 S Broadway

Red Oak, Iowa 51566

712.623.6600

www.redoakschooldistrict.com

Regular Board of Directors Meeting

Red Oak Inman Elementary School Campus for:
Board Members, Superintendent, Business Manager
VIA Internet and Phone for others-visit school website for information

Monday, January 11, 2021 – 7:00 pm

- Agenda -

- 1.0 Call to Order – Board of Directors President Bryce Johnson
- 2.0 Roll Call – Board of Directors Secretary Deb Drey
- 3.0 Approval of the Agenda – President Bryce Johnson
- 4.0 Public Presenters/Guest and Visitors Addressing the Board
- 5.0 Communications
 - 5.1 Good News from Red Oak Schools
 - 5.2 Visitors and Presentations
 - 5.3 Affirmations and Commendations
 - 5.4 Correspondence
 - 5.5 Public Comments
- 6.0 Consent Agenda
 - 6.1 Review and Approval of Minutes from December 14, 2020 *pg 1*
 - 6.2 Review and Approval of Monthly Business Reports *pg 3 - pg 10*
 - 6.3 Special Education Agreement
 - 6.3.1 Agreement with Red Oak Community School District and Council Bluffs Community School District for the 2020-2021 school year *pg 17*
 - 6.4 Personnel Considerations
 - 6.4.1 Reclassification of Transportation Administrative Assistant to Exempt Transportation Supervisor (Salary of \$35,600)
 - 6.4.2 Hiring of Elaine Pelzer as Administrative Assistant to Inman Principal for the 2020-2021 school year
 - 6.4.3 Hiring of Lindsay Blaine as Para-Professional at Inman Elementary for the 2020-2021 school year
 - 6.4.4 Resignation of Arryn Gillespie as Head Tennis Coach Effective Immediately
 - 6.5 Open Enrollment Requests Consideration
 - 6.5.1 Open Enrollment for 10th grader Emily Stevens from Southwest Valley to Red Oak Community School District for the 2020-2021 school year

7.0 General Business for the Board of Directors

7.1 Old Business

7.1.1-None

7.2 New Business

7.2.1 Discussion/Approval for condensing unit replacement for Mini split unit that serves IT closet in Area C of the Jr-Sr High school. Unit was damaged by wind. pg 18-26

7.2.2 Discussion/Approval of Inter-District Agreement for Agriculture/FFA and Industrial Technology with Red Oak Community School District and Stanton Community School District for the 2020-2021 school year pg 27

7.2.3 Discussion/Approval of Extending the Paid Sick Leave and Expanded Family and Medical Leave Under the Families First Coronavirus Response Act

7.2.4 Discussion/Approval of 1st Reading of Board Policies 502.11: Corporal Punishment, Mechanical Restraint and Prone Restraint and 502.12: Physical Restraint and Seclusion of Students (including 502.12R1, 502.12E1, 502.12E2, and 502.12E3) pg 28-37

7.2.5 Discussion/Approval of E-rate proposal for Internet and Transparent LAN for the 2021-2022 school year pg 38-43

7.2.6 Discussion/Approval of E-rate proposal for managed services for the 2021-2022 school year pg 44-51

7.2.7 Discussion on quotes received for the replacement of the current phone system pg 58

8.0 Reports

8.1 Administrative

8.2 Future Conferences, Workshops, Seminars

8.3 Other Announcements

8.4 Board Member Requested Item(s) for next meeting agenda

9.0 Next Board of Directors Meeting: Monday, January 25, 2021 – 7:00 pm
Red Oak Inman Elementary
Red Oak CSD Inman Elementary Campus

10.0 Adjournment

Following the adjournment of the regular board of directors meeting, the board will meet in an exempt session to discuss negotiations strategy for upcoming contract discussions with our support and teacher units per Iowa Code section 20.17(3).

Red Oak Community School District
Meeting of the Board of Directors
Meeting Location: Red Oak Inman Elementary/ Phone/Internet
Red Oak Inman Elementary Campus
December 14, 2020

The regular meeting of the Board of Directors of the Red Oak Community School District was called to order by President Bryce Johnson at 7:00 p.m. at the Red Oak Inman Elementary School Media Center.

Present

Directors: Bret Blackman, Roger Carlson, Jackie DeVries, Bryce Johnson, Kathy Walker
Superintendent Ron Lorenz, Business Manager Deb Drey

Approval of Agenda

Motion by Director Blackman, second by Director Walker to approve the agenda with the order of agenda items at the discretion of the meeting chair. Motion carried unanimously.

Good News from Red Oak Schools

Parents have been tremendous partners throughout the COVID-19 pandemic. Their understanding and support have been greatly appreciated through these difficult situations. Teachers have also stepped up as we have struggled to find substitutes. This is yet another example of how committed and professional the faculty is.

The District is halfway through our preliminary Marzano Focus Model training.

There has been a great deal of enthusiasm surrounding Individual Professional Development Plans at Inman Elementary.

Consent Agenda

Motion by Director Blackman, second by Director Carlson to approve the consent agenda as presented including meeting minutes, monthly business reports, personnel considerations, and open enrollments. Motion carried unanimously.

December 2020 Invoices

Motion by Director Walker, second by Director DeVries to authorize the Board Secretary to pay December 2020 invoices prior to formal approval at the January 11, 2021 board meeting per Board Policy 705.3. Motion carried unanimously.

Financial Work Session

Matthew Gillaspie of Piper Sandler & Co. reviewed district financial information and borrowing capacity. Mr. Gillaspie explained options the district has to increase borrowing capacity and prepay or refinance existing debt to reduce interest costs.

Adjournment

Motion by Director Walker, second by Director Carlson to adjourn the meeting at 8:17 p.m.
Motion carried unanimously.

Next Board of Directors Meeting

Monday, January 11, 2020 – 7:00 p.m.
Red Oak Inman Elementary/Phone/Internet
Red Oak CSD Inman Elementary Campus

Bryce Johnson, President

Deb Drey, Board Secretary

NOVEMBER RECONCILIATION REPORT

RED OAK COMMUNITY SCHOOLS 2020

	GENERAL FUND	MANAGEMENT	PHYSICAL PLANT AND DEBT SERVICE	SAVE TAXES/REV BONDS	CONSTRUCTION FD	BEFORE/AFTER SCHOOL
Beg. Balance 11-01-2020	\$ 4,130,000.17	\$ 1,564,123.91	\$ 2,393,838.61	\$ 1,187,591.74	\$ -	\$ 8,049.79
Revenue	\$ 883,349.92	\$ 19,577.23	\$ 30,156.53	\$ 73,719.51	\$ 119,713.72	
Expenditure	\$ 883,494.70	\$ -	\$ 728.08	\$ 351,543.76	\$ 1,866.13	
Balance 11-30-2020	\$ 4,129,855.39	\$ 1,583,701.14	\$ 2,423,267.06	\$ 909,767.49	\$ -	\$ 8,049.79
Balance 11-30-2019	\$ 3,808,152.59	\$ 1,730,029.49	\$ 2,104,015.22	\$ (349,458.36)	\$ -	\$ 9,817.72

6=

Checking Account .50%	Checking Account	\$ 11,087,533.36
Money Market Account .85%	Savings Account	\$ -
	IS/JIT	\$ 0.04
	Petty Cash	\$ 100.00
	Outstanding Checks	\$ 124,975.85
		\$ 10,962,657.55

	ACTIVITY FUND	NUTRITION FUND
Beg. Balance 11-01-2020	\$ 181,138.97	\$ 111,236.27
Revenue	\$ 31,989.20	\$ 57,552.94
Expenditure	\$ 23,156.22	\$ 854.54
Balance 11-30-2020	\$ 189,971.95	\$ 167,934.67

Balance 11-30-2019	\$ 217,539.77	\$ 146,970.35
--------------------	---------------	---------------

Checking Account .50%	\$ 199,202.84	\$ 168,142.06
Petty Cash Boxes	\$ 1,200.00	\$ -
Outstanding cks	\$ 10,430.89	\$ 207.39
	\$ 189,971.95	\$ 167,934.67

PHYSICAL PLANT AND EQUIPMENT LEVY

	2018-2019	2019-2020	2020-2021
Beginning Balance (July 1)	\$1,388,767.88	\$1,890,230.76	\$2,329,854.73 Adj for Audit Entries
Add: Revenue			
Property Taxes	\$155,074.66	\$133,465.25	\$64,485.28
Voted PPEL	\$377,040.33	\$463,024.13	\$232,398.37
Voted PPEL Surtax	\$192,261.38	\$513,685.81	
Utility Replacement Tax	\$23,810.35	\$4,013.32	\$1,933.41
Utility Replacement Tax (SAVE)	\$409.41	\$14,682.89	\$6,967.60
Mobile Home Tax	\$78.67	\$45.09	\$22.46
Voted PPEL Mobile Home	\$181.02	\$217.11	\$111.68
Military Credit	\$36.56	\$34.53	\$41.22
Military Credit (SAVE)	\$279.92	\$126.30	\$115.82
Commercial Industrial tax	\$7,309.94	\$2,315.42	\$1,081.92
Commercial Ind. Voted PPEL	\$26,700.62	\$8,470.90	\$3,899.02
Interest	\$6,968.41	\$6,330.03	\$1,993.29
Donations			
Prior Year Expenditure			
ERATE Reimbursement			
Subtotal	\$790,151.27	\$1,151,410.78	\$313,050.07
TOTAL AVAILABLE FUND	\$2,178,919.15	\$3,041,641.54	\$2,642,904.80
LESS: Expenditures			
Frontline Technologies-Aesop	\$5,059.63	\$2,669.44	\$84,589.28
Forecast5 Analytics	\$11,000.00	\$24,311.80	\$16,264.13
Software Unlimited-Acctg Software	\$7,800.00	\$11,225.00	\$22,158.00
Mickey Anderson-Rent	\$2,400.00	\$7,900.00	\$61,602.40
Ray Martin-HVAC Service Agreement	\$7,500.00	\$7,725.00	\$33,987.85
May/June Rent Council Bluffs Sp Ed	\$1,432.08	\$1,330.98	\$308.00
Mickey Anderson-Rent	\$1,200.00	\$2,000.00	\$728.08
Mickey Anderson-Rent	\$1,200.00	\$69,900.00	
Dude Solutions	\$2,376.00	\$5,386.32	
Mickey Anderson-Rent	\$1,200.00	\$965.75	
Mickey Anderson-Rent	\$1,200.00	\$3,596.00	
Mickey Anderson-Rent	\$1,200.00	\$756.24	
Aug/Sept/Oct CB Sp Ed Rent	\$3,065.26	\$1,101.82	
Mickey Anderson-Rent	\$1,200.00	\$732.69	
Mickey Anderson-Rent	\$11,671.00	\$2,445.50	
Nov/Dec Rent Council Bluffs Sp Ed	\$1,200.00	\$1,000.00	
Jan Rent Council Bluffs Sp Ed	\$3,452.09	\$16,234.00	
Feb Rent Council Bluffs Sp Ed	\$2,344.47	\$694.44	
March Rent Council Bluffs Sp Ed	\$2,368.40	\$680.40	
April Rent Council Bluffs Sp Ed	\$23,802.00	\$1,403.91	
May Rent Council Bluffs Sp Ed	\$1,050.50	\$1,500.00	
Auditorium Projector	\$1,479.72	\$713.16	
	\$7,499.00	\$23,492.00	
		\$9,873.06	
		\$37,850.00	
Subtotal	\$102,200.15	\$235,487.51	\$219,637.74
Cash Balance	\$2,076,719.00	\$2,806,154.03	\$2,423,267.06

F

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
Checking Account ID 1	Fund Number 10	OPERATING FUND
Body Basics Fitness Equipment	1-176703	14,281.00
10 0109 1000 100 4052 618	Cardio Equipment via CARES Act Grant	14,281.00
Vendor Name	Body Basics Fitness Equipment	<u>14,281.00</u>
CAMBLIN MECHANICAL INC	20-7620	401.29
10 0418 2620 000 0000 432	IES Boiler Repair	401.29
CAMBLIN MECHANICAL INC	20-7635	712.80
10 0418 2620 000 0000 432	IES Boiler Repair	712.80
Vendor Name	CAMBLIN MECHANICAL INC	<u>1,114.09</u>
CDW GOVERNMENT, INC.	5300033	59.21
10 9010 2235 000 0000 618	Tripp Lite USB C Multiport Adapter HDMI/	59.21
Vendor Name	CDW GOVERNMENT, INC.	<u>59.21</u>
CENTER FOR THE COLLABORATIVE CLASSROOM	224040	17,991.00
10 0418 1200 431 4501 612	Complete Fluency Practice Library, Grade	2,325.00
10 0418 1200 431 4501 612	SIPPS Hi/Lo Fluency Practice Library, Gr	426.00
10 0418 1200 431 4501 612	SIPPS Hi/Lo Fluency Practice Library, Gr	450.00
10 0418 1200 431 4501 612	Book Clubs Classroom Package, Grade 3	825.00
10 0418 1200 431 4501 612	SIPPS Intervention Package, 4th Ed.	8,325.00
10 0418 1200 431 4501 612	Book Clubs Classroom Package, Grade 4	825.00
10 0418 1200 431 4501 612	IDR, Grade K, Fiction and Nonfiction, Se	1,330.00
10 0418 1200 431 4501 612	IDR, Grade 2, Fiction and Nonfiction, Se	1,335.00
10 0418 1200 431 4501 612	IDR, Grade 1, Fiction and Nonfiction, Se	1,325.00
10 0418 1200 431 4501 612	Book Clubs Classroom Package, Grade 5	825.00
Vendor Name	CENTER FOR THE COLLABORATIVE CLASSROOM	<u>17,991.00</u>
CHANEY ELECTRONICS, INC.	89998A	62.38
10 0109 1300 370 0000 612	Windor and Door Burglary Kit	23.50
10 0109 1300 370 0000 612	Solar Propeller Boat	14.95
10 0109 1300 370 0000 612	3in1 Non-Solder Sports car Racer KIT	15.75
10 0109 1300 370 0000 612	Shipping	8.18
Vendor Name	CHANEY ELECTRONICS, INC.	<u>62.38</u>
CHAT MOBILITY	121520CM	600.46
10 0109 2410 000 0000 532	Jr/Sr HS Asst Principal Cell Phone (1)	44.02
10 0109 2410 000 0000 532	SBO Cell Phone (1)	44.02
10 0109 2410 000 0000 532	Jr/Sr HS Principal Cell Phone (1)	44.02
10 0418 2410 000 0000 532	IES SAM Cell Phone (1)	44.02
10 0418 2410 000 0000 532	Extra IES Cell Phone (1)	49.05
10 9010 2510 000 0000 532	Mifi's Admin (2)	60.26

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
10 9010 2490 000 0000 532	Maintenance Cell Phones (3)	132.06
10 9010 2490 000 0000 532	Technology Phones (2)	88.99
10 9010 2490 000 0000 530	Bus Barn Cell Phone (1)	50.00
10 9010 2490 000 0000 530	Nurse Cell Phone (1)	44.02
Vendor Name CHAT MOBILITY		<u>600.46</u>

DEPARTMENT OF EDUCATION	546300002012	750.00
	17	
10 9010 2700 000 0000 434	Annual Vehicle Inspection x 15	750.00
Vendor Name DEPARTMENT OF EDUCATION		<u>750.00</u>

FIRST BANKCARD	FBC#1120920	28.88
10 0109 2620 000 0000 618	Jr/Sr HS Eyewash Valve	28.88
FIRST BANKCARD	FBC#3120920	130.00
10 9010 2310 000 0000 340	Fingerprints/Background Checks	130.00
FIRST BANKCARD	FBC#4120920	19.98
10 9010 2310 000 0000 611	9x12 Manila Envelopes	19.98
FIRST BANKCARD	FBC#4120920-1	89.94
10 9010 2310 000 4052 618	Take Out Covid Lunch Bags	89.94
FIRST BANKCARD	FBC#4120920-2	75.16
10 9010 2640 000 0000 432	District Starter Batteries	75.16
FIRST BANKCARD	FBC#4120920-4	19.75
10 0445 2620 000 0000 432	ROECC Ballast	19.75
FIRST BANKCARD	FBC#4120920-5	742.06
10 0418 1000 100 4052 618	Fun & Function Sensory Sacks	544.90
10 0418 1000 100 4052 618	Autism Store Fidget Lap Pad Sensory	197.16
FIRST BANKCARD	FBC# HH120920-1	233.11
10 9010 2700 000 0000 618	Suburban #4 Weather Strip	233.11
FIRST BANKCARD	FBC# HH120920-3	1,460.00
10 0418 2620 000 0000 432	IES Playground Backboard	1,460.00
FIRST BANKCARD	FBC# HH120920-4	959.58
10 9010 2620 000 0000 618	Admin Office Window Blinds	959.58
FIRST BANKCARD	FBC# HH120920-5	127.32
10 9010 2620 000 0000 618	District Toilet Parts	127.32
FIRST BANKCARD	FBC# HH120920-6	117.60
10 9010 2321 000 0000 810	Interest/Finance Charge (Refundable)	117.60
Vendor Name FIRST BANKCARD		<u>4,003.38</u>

GLENWOOD COMMUNITY SCHOOLS	121120GCSD	6,212.92
10 9010 1200 217 3303 320	Apex Level 3 x 2	6,212.92
Vendor Name GLENWOOD COMMUNITY SCHOOLS		<u>6,212.92</u>

GREAT AMERICA FINANCIAL SERVICES	28304121	1,421.80
10 9010 2520 000 0000 618	Admin Office Copier Lease - 12/2020	250.78

6

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
10 0445 1000 100 0000 359	ROECC Copier Lease - 12/2020	248.40
10 0109 1000 100 0000 359	Jr/Sr HS Copier Lease - 12/2020	541.55
10 0418 1000 100 0000 359	Inman Copier Lease - 12/2020	381.07
Vendor Name	GREAT AMERICA FINANCIAL SERVICES	<u>1,421.80</u>
GREEN TREE COMPANY, THE	7891	800.00
10 9010 2630 000 0000 432	Snow Removal - 12/12/2020	800.00
Vendor Name	GREEN TREE COMPANY, THE	<u>800.00</u>
HY VEE FOOD STORES	101220HV-1	10.00
10 0109 1300 340 0000 612	Groceries for FACS	10.00
HY VEE FOOD STORES	101220HV-2	35.77
10 0109 1300 340 0000 612	Supplies for FACS	35.77
HY VEE FOOD STORES	101220HV-3	15.46
10 0109 1300 340 0000 612	FACS Groceries	15.46
HY VEE FOOD STORES	101220HV-4	45.93
10 0109 1300 340 0000 612	Groceries for FACS	45.93
HY VEE FOOD STORES	101220HV-5	34.70
10 0109 1300 310 0000 612	Ag Class Supplies	34.70
HY VEE FOOD STORES	101220HV-6	11.46
10 9010 2600 000 0000 618	District Top Soil	2.49
10 9010 2600 000 0000 618	District Mulch	8.97
HY VEE FOOD STORES	101220HV-7	47.20
10 0109 1300 310 0000 612	Classroom Supplies	47.20
Vendor Name	HY VEE FOOD STORES	<u>200.52</u>
INTECONNEX	10902	12,830.14
10 9010 2235 000 0000 739	Door Security System	12,830.14
INTECONNEX	11051	3,736.34
10 9010 2235 000 0000 739	Door Security System	3,736.34
Vendor Name	INTECONNEX	<u>16,566.48</u>
J. F. AHERN	413817	605.00
10 0109 2670 000 0000 432	Annual Fire Inspection - Jr/Sr HS	340.00
10 0418 2670 000 0000 432	Annual Fire Inspection - IES	265.00
Vendor Name	J. F. AHERN	<u>605.00</u>
JOHNSON CONTROLS FIRE PROTECTION LP	87329063	1,559.00
10 0445 2640 000 0000 432	ROECC Smoke Detector Repair	1,559.00
Vendor Name	JOHNSON CONTROLS FIRE PROTECTION LP	<u>1,559.00</u>
JOSTENS	25258015	12.20
10 0109 2410 000 0000 618	Diploma Signature Change	12.20
Vendor Name	JOSTENS	<u>12.20</u>
KEAST FORD LINCOLN MERCURY	204632	112.00
10 9010 2700 000 0000 434	Battery/Camera Check on Veh #23	112.00
Vendor Name	KEAST FORD LINCOLN MERCURY	<u>112.00</u>
LORENZ, RONALD	122820	250.00
10 9010 2321 000 0000 532	2nd quarter cell phone reimb	250.00

7

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
Vendor Name LORENZ, RONALD		250.00
MATHESON TRI-GAS	94439	29.37
10 0109 1300 370 0000 612	Argon Gas	29.37
Vendor Name MATHESON TRI-GAS		29.37
MEDIACOM	120820MC	46.65
10 9010 2236 000 0000 536	Admin PRI Lines 12-202020	46.65
MEDIACOM	121220 PRI	112.03
10 9010 2236 000 0000 536	JR./Sr. High PRI Lines	112.03
MEDIACOM	122220INT	2,630.00
10 9010 2236 000 0000 536	District Internet 1/2021	2,630.00
MEDIACOM	122220PRIV	813.38
10 9010 2236 000 0000 536	District PRI Lines 1-1-2121	813.38
Vendor Name MEDIACOM		3,602.06
MIDAMERICAN ENERGY	121720MAE	30,982.25
10 0109 2620 000 0000 622	Jr/Sr HS Electricity - 12/2020	16,020.43
10 9010 2620 000 0000 621	Bus Barn/Admin Gas - 12/2020	600.89
10 9010 2620 000 0000 622	Admin Electricity - 12/2020	262.33
10 9010 2620 000 0000 622	FBF/BBF Electricity - 12/2020	307.56
10 9010 2620 000 0000 622	Bancroft Electricity - 12/2020	454.83
10 9010 2620 000 0000 622	Bus Barn Electricity - 12/2020	665.23
10 0418 2620 000 0000 622	IES Electricity - 12/2020	8,355.38
10 0445 2620 000 0000 622	ROECC Electricity - 12/2020	4,315.60
MIDAMERICAN ENERGY	506978999	418.75
10 0109 2620 000 0000 622	Jr./Sr.HS Activity Ctr Electricity	418.75
MIDAMERICAN ENERGY	506996546	27.36
10 9010 2620 000 0000 622	Webster Electricity 11/2020	27.36
MIDAMERICAN ENERGY	507008180	196.13
10 0109 2620 000 0000 622	Sports Complex Electricity	196.13
Vendor Name MIDAMERICAN ENERGY		31,624.49
NEBRASKA AIR FILTER, INC.	0385596-IN	638.08
10 9010 2640 000 0000 618	Air Filters	638.08
Vendor Name NEBRASKA AIR FILTER, INC.		638.08
OREILLY AUTO PARTS	0298-136249	32.06
10 0109 2640 000 0000 618	V-Belt	5.72
10 0109 2640 000 0000 618	PCV Grommet	4.29
10 0109 2640 000 0000 618	Valve Cover Gasket	16.79
10 0109 2640 000 0000 618	PCV Grommet	3.33
10 0109 2640 000 0000 618	PCV Valve	1.93
Vendor Name OREILLY AUTO PARTS		32.06
PRINCIPAL FINANCIAL GROUP	12172020P	436.25
10 9010 1000 100 8018 270	Retiree Dental Premium	436.25
Vendor Name PRINCIPAL FINANCIAL GROUP		436.25
QUADIANT	122620	54.75

8

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
10 9010 2410 000 0000 531	Postage	54.75
Vendor Name QUADIENT		<u>54.75</u>
QUILL CORP.	13016412	264.66
10 9010 2310 000 0000 611	Office Supplies for Admin	264.66
QUILL CORP.	929.40	929.40
10 0418 1000 100 0000 612	TRU RED COPY PAPER WHITE 500 SHEETS, 10	929.40
Vendor Name QUILL CORP.		<u>1,194.06</u>
RED OAK EXPRESS	202011	319.49
10 9010 2572 000 0000 540	October/November Board Claims	319.49
Vendor Name RED OAK EXPRESS		<u>319.49</u>
RED OAK GLASS INC.	16874	3,371.40
10 0445 2630 000 0000 432	Window Repair	3,371.40
Vendor Name RED OAK GLASS INC.		<u>3,371.40</u>
RIVERSIDE TECHNOLOGIES, INC	0307600-IN	520.00
10 9010 2235 000 0000 739	December 2020 Managed Services	520.00
Vendor Name RIVERSIDE TECHNOLOGIES, INC		<u>520.00</u>
SCHOOL SPECIALTY LATTA DIV.	208126686898	25.99
10 0445 1000 420 3238 612	Laminating Pouch 9x11	25.99
SCHOOL SPECIALTY LATTA DIV.	208126689347	16.60
10 0445 1000 460 3117 612	Watercolor Paints	16.60
Vendor Name SCHOOL SPECIALTY LATTA DIV.		<u>42.59</u>
SICKELS, VICKI	10049072671	104.34
10 0109 1000 421 3227 618	Fleece - School Beyond School Blankets	104.34
SICKELS, VICKI	121220	77.88
10 0109 1000 421 3227 618	Fleece to make blankets for School Beyon	77.88
Vendor Name SICKELS, VICKI		<u>182.22</u>
SOCS/FES	INV011868	405.00
10 9010 2236 000 0000 536	12-2020 Web Hosting	405.00
Vendor Name SOCS/FES		<u>405.00</u>
UNITED FARMERS COOPERATIVE	113020	1,249.14
10 9010 2700 000 0000 626	Ethanol Fuel 11-20-20	689.00
10 9010 2700 000 0000 626	Truck Ethanol 11-20-20	87.37
10 9010 2700 000 0000 627	Diesel Fuel 11-20-20	110.84
10 9010 2700 217 3303 627	Sped Ethanol 11-20-20	361.93
UNITED FARMERS COOPERATIVE	113020-1	8.48
10 9010 2620 000 0000 618	Keys for Bancroft	8.48
Vendor Name UNITED FARMERS COOPERATIVE		<u>1,257.62</u>
US CELLULAR	411544841	2,385.41
10 9010 2236 000 4052 536	Student Mifi's Covid - 11/2020	2,385.41

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
Vendor Name US CELLULAR		2,385.41
Wilson Language Training Corporation 1835735		43,529.01
10 0418 1200 431 4501 612	Wilson Language Materials, assorted and	43,529.01
Vendor Name Wilson Language Training Corporation		43,529.01
Fund Number 10		156,225.30
Checking Account ID 1	Fund Number 40	DEBT SERVICES FUND
UMB BANK N.A.	805358	300.00
40 9010 5000 000 0000 349	Admin Fees	300.00
Vendor Name UMB BANK N.A.		300.00
Fund Number 40		300.00
Checking Account ID 1		156,525.30
Checking Account ID 2	Fund Number 61	SCHOOL NUTRITION FUND
BOOTH, FATHOM	122120FB	86.75
61 483 000 0000 000	Lunch Balance Refund	86.75
Vendor Name BOOTH, FATHOM		86.75
TAHER INC	0058303-IN	32,302.49
61 9010 3110 000 4557 631	FFVP for November 2020	1,900.40
61 9010 3110 000 4056 570	Nov Covid Food Expenses	29,472.74
61 9010 3110 000 0000 570	Nov 2020 Food Expenses	929.35
Vendor Name TAHER INC		32,302.49
Fund Number 61		32,389.24
Checking Account ID 2		32,389.24
Checking Account ID 3	Fund Number 21	STUDENT ACTIVITY FUND
BAREFOOT CAMPUS OUTFITTER	171807	203.65
21 0109 1400 950 7407 618	FFA Fruit Sales	203.65
Vendor Name BAREFOOT CAMPUS OUTFITTER		203.65
FIRST BANKCARD	FBC#2120920	511.94
21 0109 1400 910 6210 618	HD Recorder Camcorder	499.99
21 0109 1400 910 6210 618	Digital Recorder Adapter	11.95
FIRST BANKCARD	FBC#4120920-3	98.09
21 0109 1400 950 7407 618	FFA First Aid Kit Supplies	98.09
FIRST BANKCARD	FBC#HH120920	68.00
21 0109 1400 910 6220 618	Honor Band Registrations	68.00
FIRST BANKCARD	FBC# HH120920-2	236.90
21 9010 1400 920 6790 618	Wrestling Scorebooks and Cleaner	236.90
Vendor Name FIRST BANKCARD		914.93
FRENCH, DALE	1214DF	90.00
21 0109 1400 920 6710 345	JH Boys BB vs Atlantic Official	90.00
Vendor Name FRENCH, DALE		90.00
GRAPHIC EDGE, LLC, THE	1460271	280.00
21 9010 1400 920 6710 618	Boys BB Printing	280.00

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
Vendor Name	GRAPHIC EDGE, LLC, THE	<u>280.00</u>
HOWARD'S SPORTING GOODS	8945	80.00
21 0109 1400 920 6815 618	Volleyballs - Booster to Reimburse	80.00
Vendor Name	HOWARD'S SPORTING GOODS	<u>80.00</u>
HY VEE FOOD STORES	101220HV	117.70
21 0109 1400 950 7421 618	Homecoming Flowers	117.70
HY VEE FOOD STORES	101220HV-8	13.86
21 0109 1400 920 6645 618	XC Meet Supplies	13.86
Vendor Name	HY VEE FOOD STORES	<u>131.56</u>
IOWA HIGH SCHOOL MUSIC ASSOC	461	51.00
21 0109 1400 910 6220 618	All-State Instrumental Registrations	51.00
Vendor Name	IOWA HIGH SCHOOL MUSIC ASSOC	<u>51.00</u>
JOHNSON, CHRIS	121420CJ	90.00
21 0109 1400 920 6710 320	JH Boys BB vs Atlantic Official	90.00
Vendor Name	JOHNSON, CHRIS	<u>90.00</u>
JOSTENS	120220	3,740.00
21 0109 1400 950 7426 618	Yearbooks 2020-2021	3,740.00
Vendor Name	JOSTENS	<u>3,740.00</u>
MCCONE FOODS, INC	4183	627.00
21 0109 1400 950 7407 618	FFA Fruit Sales	627.00
Vendor Name	MCCONE FOODS, INC	<u>627.00</u>
NATIONAL FFA ORGANIZATION	1594276	176.00
21 0109 1400 950 7407 618	FFA - Pig Keychain	176.00
Vendor Name	NATIONAL FFA ORGANIZATION	<u>176.00</u>
SKOGLUND MEAT LOCKER	63944	5,172.00
21 0109 1400 950 7407 618	FFA FRUIT SALES	5,172.00
Vendor Name	SKOGLUND MEAT LOCKER	<u>5,172.00</u>
WEST MUSIC CO.	Si1940135	28.45
21 0109 1400 910 6210 618	All-State Music	28.45
Vendor Name	WEST MUSIC CO.	<u>28.45</u>
WINTERSET COMM SCHOOL DISTRICT	121020WCSD	110.00
21 0109 1400 920 6815 810	VB Entry Fee	110.00
Vendor Name	WINTERSET COMM SCHOOL DISTRICT	<u>110.00</u>
Zipp's Pizzeria	120420Zipps	2,975.00
21 0109 1400 950 7407 618	FFA Fruit Sales	2,975.00
Vendor Name	Zipp's Pizzeria	<u>2,975.00</u>
Fund Number	21	<u>14,669.59</u>
Checking Account ID	3	<u>14,669.59</u>

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
Checking Account ID 1	Fund Number 10	OPERATING FUND
AHLERS & COONEY	795184	221.50
10 9010 2310 000 0000 342	December 2020 Legal Services	221.50
Vendor Name AHLERS & COONEY		<u>221.50</u>
BATTEN SANITATION SERVICE	12312020BSS	3,545.18
10 0109 2630 000 0000 421	Jr/Sr High Sanitation Services 12-2020	1,012.50
10 0418 2630 000 0000 421	IES Sanitation Services 12-20	1,102.50
10 0445 2630 000 0000 421	ROECC Sanitation Services 12-2020	1,012.50
10 9010 2630 000 0000 421	Admin BBF/BBF Sanitation Servs 12-2020	417.68
Vendor Name BATTEN SANITATION SERVICE		<u>3,545.18</u>
CAPITAL SANITARY SUPPLY CO.	o047185	2,410.18
10 9010 2630 000 0000 618	Black Trash Bags - Districtwide	524.55
10 9010 2630 000 0000 618	Natural Trash Bags - Districtwide	551.10
10 9010 2630 000 0000 618	Small Natural Trash Bags - Districtwide	397.95
10 9010 2630 000 0000 618	Jumbo Toilet Paper - Districtwide	88.08
10 9010 2630 000 0000 618	Automatic Paper Towels - Districtwide	561.00
10 9010 2630 000 0000 618	Soap - Districtwide	287.50
Vendor Name CAPITAL SANITARY SUPPLY CO.		<u>2,410.18</u>
CDW GOVERNMENT, INC.	5902009	2,500.00
10 9010 2235 000 0000 358	Adobe Creative Suite Licenses Named User	2,500.00
Vendor Name CDW GOVERNMENT, INC.		<u>2,500.00</u>
CENTER FOR THE COLLABORATIVE CLASSROOM	INV224040A	719.64
10 0418 1200 431 4501 612	Curriculum Shipping and Handling	719.64
Vendor Name CENTER FOR THE COLLABORATIVE CLASSROOM		<u>719.64</u>
CENTURY LINK	12252020CL	541.10
10 9010 2490 000 0000 530	Districtwide Long Distance	541.10
Vendor Name CENTURY LINK		<u>541.10</u>
CHEMSEARCH	7220781	421.59
10 9010 2640 000 0000 432	Water Treatment for Boilers	421.59
CHEMSEARCH	7223064	430.04
10 9010 2640 000 0000 432	Water Treatment for Boilers	430.04
Vendor Name CHEMSEARCH		<u>851.63</u>
CITY OF RED OAK	10121CRO	1,034.34
10 0109 2620 000 0000 411	Jr/Sr Water/Utilities 12-2020	394.99
10 0418 2620 000 0000 411	IES Water/Utilities 12-2020	385.71
10 0445 2620 000 0000 411	ROECC Water/Utilities 12-2020	153.42

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
10 9010 2620 000 0000 411	FBF Sprinklers Water 12-2020	32.10
10 9010 2620 000 0000 411	Webster Water/Utilities 12-2020	24.65
10 9010 2620 000 0000 411	Admin/BB/WATER/Utilities 12-2020	19.27
10 9010 2620 000 0000 411	Bancroft Water/Utilities 12-2020	24.20
Vendor Name CITY OF RED OAK		<u>1,034.34</u>
CLARINDA COMMUNITY SCHOOLS	12232020CCSD	3,606.62
10 9010 1000 130 3116 567	TLC Out 1st Semester	166.62
10 9010 1000 100 0000 567	Open Enroll Out 1st Semester	3,440.00
Vendor Name CLARINDA COMMUNITY SCHOOLS		<u>3,606.62</u>
COUNCIL BLUFFS COMM SCHOOLS	2021142	4,373.84
10 9010 1200 217 3303 320	Sped Level 3 X 1	4,373.84
Vendor Name COUNCIL BLUFFS COMM SCHOOLS		<u>4,373.84</u>
DETER, BOB	172021BD	209.99
10 9010 2235 000 0000 580	Oct-Dec Mileage Reimbursement	209.99
Vendor Name DETER, BOB		<u>209.99</u>
DHS CASHIER 1ST FLOOR	10129457	825.67
10 9010 4634 219 4634	12-2020 Medicaid Share	825.67
Vendor Name DHS CASHIER 1ST FLOOR		<u>825.67</u>
DICKEL DUIT OUTDOOR POWER, INC.	47614-47612	125.10
10 9010 2640 000 0000 618	Snowblower Parts with Labor	125.10
DICKEL DUIT OUTDOOR POWER, INC.	47646	15.99
10 9010 2640 000 0000 618	Snowblower Oil	15.99
Vendor Name DICKEL DUIT OUTDOOR POWER, INC.		<u>141.09</u>
FAREWAY FOOD STORES	00266782	28.84
10 0109 1300 340 0000 612	Spice/Soup Lab	28.84
Vendor Name FAREWAY FOOD STORES		<u>28.84</u>
FBG SERVICE CORPORATION	891407	28,052.99
10 9010 2630 000 0000 340	December 2020 Janitorial Services	28,052.99
Vendor Name FBG SERVICE CORPORATION		<u>28,052.99</u>
FES	INV011913	405.00
10 9010 2236 000 0000 536	1-2021 Web Hosting	405.00
Vendor Name FES		<u>405.00</u>
GLENWOOD COMMUNITY SCHOOLS	01052021GCSD	4,995.86
10 9010 1200 217 3303 320	December Apex Level 3 X 2	4,995.86
Vendor Name GLENWOOD COMMUNITY SCHOOLS		<u>4,995.86</u>
GREAT AMERICA FINANCIAL SERVICES	28502005	1,421.80
10 0445 1000 100 0000 359	ROECC Copier Lease	248.40
10 0445 1000 100 0000 359	Jr/Sr HS Copier Lease	541.55
10 9010 2520 000 0000 618	Admin Copier Lease	250.78

13

RED OAK BOARD REPORT

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
10 0418 1000 100 0000 359	IES Copier Lease	381.07
Vendor Name GREAT AMERICA FINANCIAL SERVICES		<u>1,421.80</u>
GREEN TREE COMPANY, THE	7930	5,000.00
10 9010 2630 000 0000 432	Snow Removal 12-29-2020	5,000.00
Vendor Name GREEN TREE COMPANY, THE		<u>5,000.00</u>
HAWKEYE FORD MERCURY, INC	ROSCHT	128.20
10 9010 2700 000 0000 434	Computer Test on #26- Lunch Van	128.20
Vendor Name HAWKEYE FORD MERCURY, INC		<u>128.20</u>
HY VEE FOOD STORES	010121HV-1	39.14
10 0109 1300 340 0000 612	Wing Groceries-FACS Class	39.14
HY VEE FOOD STORES	010121HV-2	70.00
10 0109 2410 000 0000 618	Flowers	70.00
Vendor Name HY VEE FOOD STORES		<u>109.14</u>
INTECONNEX	11083	1,848.00
10 9010 2235 000 0000 739	Door Security IES	1,848.00
Vendor Name INTECONNEX		<u>1,848.00</u>
IOWA PRISON INDUSTRIES	079610	588.00
10 0109 1300 310 0000 739	Podium for Classroom	588.00
Vendor Name IOWA PRISON INDUSTRIES		<u>588.00</u>
IPERS	01042021IPERS	850.05
10 9010 2510 000 0000 231	S IPERS Payment for Employee Reimb	850.05
Vendor Name IPERS		<u>850.05</u>
JBI DISTRIBUTORS LLC	010421JBI	145.00
10 9010 2310 000 4052 618	Covid Hard Surface Cleaner - IES	145.00
Vendor Name JBI DISTRIBUTORS LLC		<u>145.00</u>
MERCER HEALTH & BENEFITS ADMIN LLC	122920M	3,629.37
10 9010 1000 100 8018 270	February 2021 Retiree Insurance Premium	3,629.37
Vendor Name MERCER HEALTH & BENEFITS ADMIN LLC		<u>3,629.37</u>
PARALLEL TECHNOLOGIES, INC.	71624	1,970.00
10 0418 2620 000 0000 432	IES VAV Install	1,970.00
Vendor Name PARALLEL TECHNOLOGIES, INC.		<u>1,970.00</u>
RED OAK HARDWARE HANK	123120	0.89
10 9010 2670 000 0000 618	1 Outlet	0.89
Vendor Name RED OAK HARDWARE HANK		<u>0.89</u>
ROGERS PLUMBING & HEATING	32880	642.29
10 0109 2620 000 0000 432	Repaired Leak at Jr/Sr High	642.29
Vendor Name ROGERS PLUMBING & HEATING		<u>642.29</u>

14

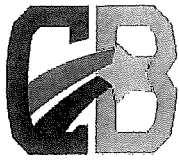
RED OAK BOARD REPORT

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
SELLERS PEST CONTROL-ART SELLERS	29062	150.00
10 9010 2620 000 0000 425	Districtwide Pest Control	150.00
Vendor Name SELLERS PEST CONTROL-ART SELLERS		<u>150.00</u>
STANTON COMMUNITY SCHOOL DIST.	01072021SCSD	151,918.08
10 9010 1000 100 0000 567	Open Enrollment 1st Sem 2020-2021	144,753.63
10 9010 1000 100 3116 567	TLC 1st Semester 2020-2021	7,164.45
Vendor Name STANTON COMMUNITY SCHOOL DIST.		<u>151,918.08</u>
TIMBERLINE BILLING SERVICE LLC	20815	140.02
10 9010 2510 217 3303 359	Medicaid December 2020	140.02
Vendor Name TIMBERLINE BILLING SERVICE LLC		<u>140.02</u>
VANNAUSDLE, TRACY	010621tv	33.04
10 0109 1200 420 1119 612	Supplies for At Risk Students	33.04
Vendor Name VANNAUSDLE, TRACY		<u>33.04</u>
ZIMMER, NICK	123020NZ	25.22
10 9010 2134 000 0000 271	Employee Physical Reimbursement	25.22
Vendor Name ZIMMER, NICK		<u>25.22</u>
Fund Number 10		<u>223,062.57</u>
Checking Account ID 1	Fund Number 36	PHYSICAL PLANT & EQUIPMENT
COUNCIL BLUFFS COMM SCHOOLS	2021142	759.74
36 9010 2600 000 0000 441	Rent 11-2020	759.74
Vendor Name COUNCIL BLUFFS COMM SCHOOLS		<u>759.74</u>
Fund Number 36		<u>759.74</u>
Checking Account ID 1		<u>223,822.31</u>
Checking Account ID 3	Fund Number 21	STUDENT ACTIVITY FUND
BURMEISTER, SHANE	010421SB	130.00
21 0109 1400 920 6810 340	JV/V Girls BB Official vs Treynor	130.00
Vendor Name BURMEISTER, SHANE		<u>130.00</u>
DINKLA, GARY	010421GD	130.00
21 0109 1400 920 6810 340	JV/V Girls BB Official vs Treynor	130.00
Vendor Name DINKLA, GARY		<u>130.00</u>
FAREWAY FOOD STORES	841-002	35.20
21 0109 1400 950 7407 618	FFA Fruit Sales	35.20
Vendor Name FAREWAY FOOD STORES		<u>35.20</u>
FOUR SEASONS FUND RAISING	49269	7,785.08
21 0109 1400 950 7407 618	FFA Fruit Sales	7,785.08
Vendor Name FOUR SEASONS FUND RAISING		<u>7,785.08</u>
HY VEE FOOD STORES	010121HV	11.98
21 0109 1400 920 6720 618	Laundry Soap	11.98

15

RED OAK BOARD REPORT

Vendor Name	Invoice Number	Amount
Account Number	Detail Description	Amount
Vendor Name	HY VEE FOOD STORES	<u>11.98</u>
SPORT CONSTRUCTION MIDWEST, LLC	2020-526	5,980.00
21 0109 1400 920 6600 618	Activity Center Netting	<u>5,980.00</u>
Vendor Name	SPORT CONSTRUCTION MIDWEST, LLC	<u>5,980.00</u>
WENSTRAND, NICOLE	010421NW	130.00
21 0109 1400 920 6810 340	JV/V Girls BB Official vs Treyvor	130.00
Vendor Name	WENSTRAND, NICOLE	<u>130.00</u>
Fund Number	21	<u>14,202.26</u>
Checking Account ID	3	<u>14,202.26</u>



Council Bluffs Community SCHOOL DISTRICT

This agreement is entered into by the Red Oak School District and the Council Bluffs Community School District for the 2020-2021 school year.

We the undersigned agencies for _____, who is being provided services or programs by the Council Bluffs Community School District attending _____, hereby consent and agree to the following conditions:

Condition 1:

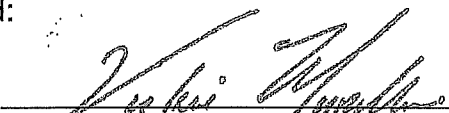
The Council Bluffs Community School District shall provide instructional services and programs for the above named student referred for special education classes in accordance with the State of Iowa Department of Education Rules and Regulations and in accordance with state laws governing such services and the delivery thereof.

Condition 2:

The cost of the above services shall be paid by the sending agency to the receiving agency and shall be the actual cost incurred in providing these services and programs. Payment of the actual costs shall be made out to the Council Bluffs Community School District in the following manner.

- A. The receiving agency will bill the sending agency estimated costs at the end of the first semester. Estimated costs shall be determined by multiplying the special education weighting (1.72, 2.21, and 3.74) times receiving agencies per pupil costs for the first semester. Costs will be prorated if services are less than a full school year.
- B. The receiving agency shall provide the sending agency with an itemized final statement of the actual costs of service and the itemized payments received toward that cost by the end of the current school year. The payment shall be made by the sending agency within 30 days after receipt of the invoice for the current school year.

Signed:



 Authorized Designee, Receiving Agency

 Date

 Authorized Designee, Sending Agency

 Date



Insured: Red Oak Community School District Business: (712) 623-6600
 Property: 2011 N 8th St
 Red Oak, IA 51566-1372
 Business: 604 S Broadway St
 Red Oak, IA 51566-2639
 Home: 2011 N 8th St
 Red Oak, IA 51566-1372

Claim Rep.: Scott Poore, CPCU Business: (515) 345-7810
 Position: Senior Claims Adjuster E-mail: Scott.D.Poore@EMCIns.com
 Company: EMC Insurance
 Business: 700 Walnut St, Suite 800
 Des Moines , IA 50309

Estimator: Scott Poore, CPCU Business: (515) 345-7810
 Position: Senior Claims Adjuster E-mail: Scott.D.Poore@EMCIns.com
 Company: EMC Insurance
 Business: 700 Walnut St, Suite 800
 Des Moines , IA 50309

Claim Number: Z01623149 **Policy Number:** 9A43444 **Type of Loss:** Wind Damage

Date of Loss: 10/11/2020 12:00 AM Date Received: 10/14/2020 12:00 AM
 Date Inspected: 10/14/2020 12:00 AM Date Entered: 10/14/2020 11:45 AM

Price List: IACB8X_OCT20
 Restoration/Service/Remodel
 Estimate: RED_OAK_COMMUNITY__
 2



Dear Valued Customer,

We have had a chance to review your policy of insurance as it relates to your claim. As you are aware, you carry replacement cost insurance. There is language within your policy which states when the covered loss to your building exceeds \$2,500.00, you will be paid the actual cash value (ACV) of the loss until the repair(s) or replacement is completed.

In our determination of the actual cash value (ACV) of Covered Property at the time of loss or damage, we will take into account factors including, but not limited to, the following:

- a. The market value of the Covered Property at the time of loss or damage;
- b. The replacement cost value of the Covered Property at the time of loss or damage less depreciation; and
- c. Any other relevant evidence or information to determine the actual cash value.

This repair estimate represents the scope and price of repairs that EMC Insurance proposes with respect to your claim. If your contractor disagrees, with this estimate contact EMC Insurance immediately. An EMC Insurance claim representative must authorize any supplemental work or additional expenses, before they can be completed. Failure to allow an EMC Insurance claim representative review any supplemental work or additional expenses may result in you being responsible for the additional costs. EMC Insurance does not guarantee the work of any contractor. This estimate is not intended as a waiver or relinquishment of any of the company's rights or defenses under the policy of insurance.

If you plan to make a Replacement Cost Value Claim to recover any available depreciation, you are required to notify EMC Insurance of your intentions within 180 days from the date of loss, per policy conditions.

In order to recover the depreciation applied, you must submit the final itemized invoices or receipts upon completion of the repairs. In the event that a contractor is not used and you complete the repairs yourself, you would not be entitled to the contractor's overhead, profit, insurance, and other expenses they would have incurred. Please contact me, if you decide to complete the repairs yourself so that we may reach an agreement before the work is completed.

If any hidden or additional damage is discovered, please contact me or have your contractor contact me immediately. Before any supplemental payment would be considered, coverage for the hidden or additional damages would need to be determined and may require an additional inspection. Please do not destroy or discard any of the hidden or additional damages until we have verified coverage and/or reached an agreement on the supplement cost.

If a mortgage company is included on your claim payment check, please contact your mortgage company to discuss how to handle the proceeds of this payment.

If you have any questions regarding the above, or wish to discuss this matter, please feel free to contact me.

Sincerely,

Scott Poore, AIC, AINS
Senior Claims Adjuster
EMC Insurance Companies
700 Walnut St, Suite 800 | Des Moines, IA 50309
515-345-7810 | 800-362-2227, ext. 7810
Cell: 641-234-0371 | Fax: 888-992-8213
Scott.D.Poore@EMCIns.com | www.emcins.com

19



RED_OAK_COMMUNITY_2

RED_OAK_COMMUNITY_2

DESCRIPTION	QTY	REMOVE	REPLACE	TAX	TOTAL
1. Jones Mechanical - Esitmate # 9270	1.00 EA	0.00	7,268.00	0.00	7,268.00
-55% depreciation applied.					
-11 year age .					
-20 year estimated service life.					
-Depreciation recoverable pursuant to terms and conditions of policy once work completed.					
Total: RED_OAK_COMMUNITY_2				0.00	7,268.00
Line Item Totals: RED_OAK_COMMUNITY_2				0.00	7,268.00

20

Summary for Building

Line Item Total	7,268.00
Replacement Cost Value	\$7,268.00
Less Depreciation	(3,997.40)
Actual Cash Value	\$3,270.60
Less Deductible	(1,000.00)
Net Claim	\$2,270.60
Total Recoverable Depreciation	3,997.40
Net Claim if Depreciation is Recovered	\$6,268.00

Scott Poore, CPCU
Senior Claims Adjuster

27

Recap of Taxes

	Material Sales Tax (7%)	Manuf. Home Tax (5%)
Line Items	0.00	0.00
Total	0.00	0.00

22



Recap by Room

Estimate: RED_OAK_COMMUNITY_2	7,268.00	100.00%
<hr/>	<hr/>	<hr/>
Subtotal of Areas	7,268.00	100.00%
<hr/>	<hr/>	<hr/>
Total	7,268.00	100.00%

23

Recap by Category with Depreciation

Items	RCV	Deprec.	ACV
SPECIALTY ITEMS	7,268.00	3,997.40	3,270.60
Subtotal	7,268.00	3,997.40	3,270.60

In order to expedite your claim, EMC Insurance Companies has opted to waive, in this instance, the checking of Insurance to Value portion of your policy. It is your responsibility to carry the appropriate amount of insurance. The fact that we did not check the Insurance to Value for this loss will not be used against EMC on future losses.

Please check your coverage to ensure you are carrying enough insurance to avoid any Insurance to Value penalty on future losses.

Your agent can help you in evaluating your coverage amounts.

24

LOSS RECAP

Insured: Red Oak Community School District Policy No.: 9A43444
 Property Address: 2011 N 8th St, Red Oak, IA 51566-1372 Date of Loss: 10/11/2020
 Mailing Address: 2011 N 8th St, Red Oak, IA 51566-1372 Catastrophe No.:
 Insured Tel. No.: (712) 623-6600 Adj. File No.:
 Adjusting Company: EMC Insurance Adj. No.:
 Adj. Address: 700 Walnut St, Suite 800, Des Moines, IA 50309 Adj. Phone No.: (515) 345-7810

	Date Loss Assigned: 10/14/2020 00:00	Date Insured Contacted:	Date Loss Inspected: 10/14/2020 00:00								
	Replacement Cost Loss	Recov. Non-recov. Depr.	ACV Loss Deductible Applied	Insur. Carried Req. %	ACV Claim	Potential Suppl. Claim	RC Claim	RCV	Valuation ACV		
Building	7,268.00	3,997.40	0.00	3,270.60	1,000.00	100	2,270.60	3,997.40	6,268.00	0.00	0.00
TOTALS	\$7,268.00	\$3,997.40	\$0.00	\$3,270.60	\$1,000.00		\$2,270.60	\$3,997.40	\$6,268.00		

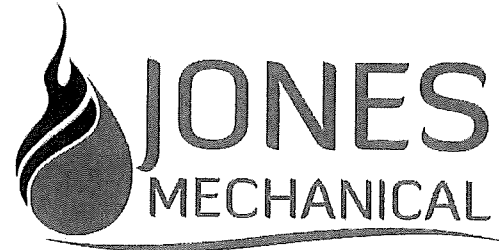
25

**100 N. Broadway
Red Oak, IA 51566**

Estimate

Date:	Estimate #
10/19/2020	9270

Name / Address:
Red Oak Community Schools 904 Broad St. Red Oak, IA 51566



Everlasting Customer Relationships

Office: (712)623-5558 ajones@jonesmechanicalinc.com www.ionesmechanicalinc.com
--

Terms	Rep
Net 30	AJ

Item	Description	Qty	Total:
15 HVAC	Tech Center IT Room - Replacement of three ton mini split heat pump (outdoor only) Mitsubishi PUZ-A36NKA7 heat pump installation		7,268.00
Total			\$7,268.00

This price may be reviewed if not accepted within 30 days. We look forward to working with you on this project!

Purchaser's Acceptance: _____

210

Stanton School District and Red Oak Community School District
Inter-District Agreement for Agriculture/FFA and Industrial Technology
2020-2021 School Year

Pursuant to the provisions of Chapter 28E and Section 280.15 of the Code of Iowa, this agreement is entered into between the Red Oak Community School District and the Stanton Community School District.

In consideration of the mutual obligations expressed below, the parties agree as follows:

1. Red Oak Community School District agrees to provide the opportunity for interested students from the Stanton Community School District to participate in the Agriculture Education Program and Industrial Technology Program; professional services of Mr. Alan Spencer and Ms. Tessa Mittag, certified teachers in Agriculture and Mr. Robert Peterson, a certified teacher in Industrial Technology.
 - a. The expense of salary, FICA, IPERS, and insurance benefits will be calculated on a per pupil program cost as determined by the Business Managers of Red Community School District and Stanton Community School District.
 - b. In consideration for the above services, the Stanton School District agrees to pay Red Oak Community School District one time each semester the shared program is in effect. The student census shall be taken the 1st day of October for first semester and the 1st day of February for the second semester. Payments from the Stanton Community School District to Red Oak Community School District will be made at the end of each semester.

The terms of this contract are for one year commencing July 1, 2020 and terminating on June 30, 2021. The agreement can be terminated at the end of each semester given the Essex Community School District provides a 30-day written notice.

President, Red Oak CSD Board of Directors

President, Stanton CSD Board of Directors

Superintendent, Red Oak CSD

Superintendent, Stanton CSD

Date

Date

502.11 - Corporal Punishment, Mechanical Restraint and Prone Restraint

~~The district will not tolerate corporal punishment of any form.~~ **The use of corporal punishment, mechanical restraint and/or prone restraint is prohibited in all schools.** Corporal punishment is defined as the intentional physical punishment of a student ~~and is prohibited.~~ It includes the use of unreasonable or unnecessary physical force or physical contact made with the intent to harm or cause pain.

No employee is prohibited from:

- Using reasonable and necessary force, not designed or intended to cause pain, in order to accomplish any of the following:
 - To quell a disturbance or prevent an act that threatens physical harm to any person.
 - To obtain possession of a weapon or other dangerous object within a pupil's control.
 - For the purposes of self-defense or defense of others as provided for in Iowa Code section 704.3.
 - For the protection of property as provided for in Iowa Code section 704.4 or 704.5.
 - To remove a disruptive pupil from class or any area of school premises or from school-sponsored activities off school premises.
 - To protect a student from the self-infliction of harm.
 - To protect the safety of others.

- Using incidental, minor, or reasonable physical contact to maintain order and control.

Mechanical restraint means the use of a device as a means of restricting a student's freedom of movement. Mechanical restraint does not mean a device used by a trained individual for specific approved therapeutic or safety purposes for which the device was designed and, if applicable, prescribed, including restraints for medical immobilization, adaptive devices or mechanical supports used to allow greater freedom of mobility than would be possible without use of such devices or mechanical supports; and vehicle safety restraints when used as intended during the transport of a student in a moving vehicle.

Prone restraint means any restraint in which the student is held face down on the floor.

Reasonable physical force should be commensurate with the circumstances of the situation. The following factors should be considered in using reasonable physical force for the reasons stated in this policy:

1. The size and physical, mental, and psychological condition of the student;
2. The nature of the student's behavior or misconduct provoking the use of physical force;
3. The instrumentality used in applying the physical force;

4. The extent and nature of resulting injury to the student, if any, **including mental and psychological injury**;
5. The motivation of the school employee using physical force.

Upon request, the student's parents are given an explanation of the reasons for physical force.

It is the responsibility of the superintendent to develop administrative regulations regarding this policy.

Approved August 27, 2018

Reviewed ~~August 27, 2018~~ **January 11, 2021**

Revised ~~August 27, 2018~~ **January 11, 2021**

502.12 – Physical Restraint and Seclusion of Students

It is the goal of the district that all students can learn and grow in a safe and peaceful environment that nurtures the student and models respect for oneself and others. On occasion, trained district employees and others may have to use behavior management interventions, physical restraint and/or seclusion of students. The goal of these interventions is to promote the dignity, care, safety, welfare and security of each child and the school community. With this objective in mind, the district will prioritize the use of the least restrictive behavioral interventions appropriate for the situation.

Physical restraint means a personal restriction that immobilizes or reduces the ability of a student to move the student's arms, legs, body, or head freely. Physical restraint does not mean a technique used by trained school personnel, or used by a student, for the specific and approved therapeutic or safety purposes for which the technique was designed and, if applicable, prescribed. Physical restraint does not include instructional strategies, such as physically guiding a student during an educational task, hand-shaking, hugging, or other non-disciplinary physical contact.

Seclusion means the involuntary confinement of a child in a seclusion room or area from which the child is prevented or prohibited from leaving; however, preventing a child from leaving a classroom or school building are not considered seclusion. Seclusion does not include instances when a school employee is present within the room and providing services to the child, such as crisis intervention or instruction.

Physical restraint or seclusion is reasonable or necessary only:

- To prevent or terminate an imminent threat of bodily injury to the student or others; or**
- To prevent serious damage to property of significant monetary value or significant nonmonetary value or importance; or**
- When the student's actions seriously disrupt the learning environment or when physical restraint or seclusion is necessary to ensure the safety of the student or others; and**
- When less restrictive alternatives to seclusion or physical restraint would not be effective, would not be feasible under the circumstances, or have failed in preventing or terminating the imminent threat or behavior; and**
- When the physical restraint or seclusion complies with all applicable laws.**

Prior to using physical restraint or seclusion, employees must receive training in accordance with the law. Any individual who is not employed by the district but whose duties could require the individual to use or be present during the use of physical restraint or seclusion on a student will be invited to participate in the same training offered to employees on this topic.

When required by law, the superintendent or the superintendent's designee will ensure a post-occurrence debriefing meeting is held, maintain documentation and fulfill all reporting requirements for each occurrence of physical restraint or seclusion as required by law.

Approved
Reviewed January 11, 2021
Revised January 11, 2021

502.12R1 – Use of Physical Restraint and Seclusion with Students

The District will comply with 281 *Iowa Administrative Code* Ch. 103 for the use of physical restraint and seclusion with students, including, but not limited to:

- Physical restraint and seclusion will be used only by employees who have been trained in accordance with applicable law unless a trained employee is not immediately available due to the unforeseeable nature of the occurrence.
- As soon as practical after the situation is under control, but within one hour after either the occurrence or the end of the school day, whichever occurs first, the school will attempt to contact the student's parent or guardian using the school's emergency contact system.
- The seclusion or physical restraint is used only for as long as necessary based on research and evidence to allow the student to regain control of their behavior to the point that the threat or behavior necessitating the use of the seclusion or physical restraint has ended, or when a medical condition occurs that puts the student at risk of harm. Unless otherwise provided for in the student's written approved IEP, BIP, IHP or safety plan, if the seclusion or physical restraint continues for more than 15 minutes:
- The student will be provided with any necessary breaks to attend to personal and bodily needs, unless doing so would endanger the child or others.
- An employee will obtain approval from an administrator or administrator's designee to continue seclusion or physical restraint beyond 15 minutes. After the initial approval, an employee must obtain additional approval every 30 minutes thereafter for the continuation of the seclusion or physical restraint.
- The student's parent or guardian and the school may agree to more frequent notifications than is required by law.
- Schools and district employees must document and explain in writing the reasons why it was not possible for the employees to obtain approval, notify parents, or take action within prescribed time limits.
- Schools and district employees who begin and then end use of nonapproved restraints will document and explain in writing the reasons why they had no other option but to use this type of behavioral intervention.
- The area of seclusion will be a designated seclusion room that complies with the seclusion room requirements in accordance with law, unless the nature of the occurrence makes the use of the designated seclusion room impossible, clearly impractical, or clearly contrary to the safety of the student, others, or both; in that event, the school must document and explain in writing the reasons why a designated seclusion room was not used.
- An employee must continually visually monitor the student for the duration of the seclusion or physical restraint.
- If an employee restrains a student who uses sign language or an augmentive mode of communication as the student's primary mode of communication, the student shall be

permitted to have the student's hands free of physical restraint, unless doing so is not feasible in view of the threat posed.

- Seclusion or physical restraint shall not be used: as punishment or discipline; to force compliance or to retaliate; as a substitute for appropriate educational or behavioral support; to prevent property damage except as provided in law; as a routine school safety measure; or as a convenience to staff.
- The Superintendent or the Superintendent's designee will investigate any complaint or allegation that one or more employees violated any provisions of 281 Iowa Administrative Code Ch. 103. If the District determines a violation has occurred, corrective action will be taken up to and including termination of the employees involved. If the allegation or complaint involves a specific student the District will notify the parents or guardian of the involved student about the results of the investigation. If any allegation or complaint is also defined as abuse in 281 *Iowa Administrative Code* 102.2, the procedures listed in chapter 102 will apply.
- The District must comply with and implement Chapter 103 whether or not a parent consents to the use of physical restraint or seclusion.

Approved

Reviewed January 11, 2021

Revised January 11, 2021

502.12E1 – Use of Physical Restraint and/or Seclusion Documentation Form

Student name:		Date of occurrence:	
Start time of occurrence:		End time of occurrence:	
Start time of use of physical restraint or seclusion:		End time of use of physical restraint or seclusion:	
Employee names and titles who observed, were involved with or implemented physical restraint and/or seclusion during occurrence (including administrators who approved extended time if applicable):		Employee's date of last training on use of physical restraint and seclusion:	
Describe student actions before, during and after occurrence:			
Describe employee actions before, during and after occurrence, including the reason for any of the following, if applicable: use of non-approved restraint, use of non-designated seclusion rooms, any restraint or seclusion that lasted longer than necessary:			
Describe any less restrictive means attempted as an alternative to physical restraint and seclusion or why those means would not be effective or feasible, or have failed:			
Approval from administrator to continue physical restraint or seclusion past 15 minutes:		Approval obtained from administrator to continue physical restraint or seclusion more than 30 minutes past last approval time:	
Administrator approving:		Administrator approving:	
Time approved:		Time approved:	
Reasons for length of incident:		Reasons for length of incident:	
If Administrator approval was not obtained at 15 minutes or every 30 minutes thereafter, or a student was not provided with breaks for bodily needs in incidents lasting longer than 15 minutes, explain why:			
Parent/Guardian notification: Parents/Guardians will be notified as soon as practicable once the occurrence is under control, but no more than one hour after, or the end of the school day, whichever occurs first. Space below for documenting multiple attempts to notify guardians is listed in case the guardian cannot be reached in the first attempt.			
Employee attempting notification:	Parent/Guardian contacted:	Time and manner of	Was notification successful?

		attempted notification:	
Employee attempting notification:	Parent/Guardian contacted:	Time and manner of attempted notification:	Was notification successful?
Employee attempting notification:	Parent/Guardian contacted:	Time and manner of attempted notification:	Was notification successful?
If Parent/Guardian notification requirements were not complied with, explain why:			
Describe injuries sustained or property damaged by students or employees:			
Describe future approaches to address student behavior including any consequences or disciplinary actions that may be imposed on the student:			

This form has been reviewed and completed by the undersigned employee. A written copy of this form has been sent to the student's parent or guardian within three school days of the occurrence. Unless the parent or guardian agrees to receive the report by email, fax, or hand delivery, the report must be sent by mail and postmarked by the third day following the occurrence. Enclosed with a copy of this form is an invitation for the parents or guardians to participate in the debriefing meeting scheduled in accordance with the law.

Employee

Date of form delivered to Parent/Guardian

Method of Transmittal

502.12E2 – Debriefing Letter to Guardian of Student Involved in an Occurrence Where Physical Restraint and/or Seclusion Was Used

[This letter and the enclosed report may be transmitted electronically via email or fax, picked up in person, or mailed. If the district and the guardian do not agree on how to transmit this letter, it must be mailed via postage prepaid, first class mail to the guardian within 3 school days of the occurrence.]

Dear [Guardian],

Recently, your student [*name*] was involved in an occurrence at school that required the physical restraint and/or seclusion of your student as defined by 281 Iowa Administrative Code Ch. 103. A report related to this occurrence is enclosed with this letter.

The law requires debriefing meetings be held for such occurrences in the following circumstances:

- following the first instance of seclusion or physical restraint during a school year;
- When any personal injury occurs as a part of the use of seclusion or physical restraint;
- When a reasonable educator would determine a debriefing session is necessary;
- When suggested by a student’s IEP team;
- When agreed to by the guardian and school officials; and
- After seven instances of seclusion or physical restraint of the student.

This letter is intended to inform you that a debriefing meeting will be held on [*date within 5 days of transmission of letter, time, place*] because of [*reason from bulleted list above*]. The following employees will be in attendance at this meeting: [*list names and titles of employees*]. We are inviting you to attend this debriefing meeting to engage with us on topics related to this occurrence.

If you would like to reschedule the debriefing meeting, please contact me as soon as possible via email [*email address*] or telephone [*telephone number*], and at least one school day prior to the date and time listed for this debriefing meeting. Your student is allowed to attend this meeting with your consent, and you are welcome to bring a representative of your choosing if you wish. If you plan to bring a representative to this meeting, please let us know at least one school day prior to the meeting so that we have an opportunity to make arrangements.

We look forward to working with you to foster the continued health, safety and educational growth of your student.

[*Administrator name*], title

Date

Enclosure: Report related to student occurrence

502.12E3 – Debriefing Meeting Document

[The following individuals must attend the debriefing meeting: employees who administered physical restraint or seclusion; an administrator or employee not involved in the occurrence; the administrator or employee who approved continuation of the physical restraint or seclusion; other relevant personnel designated by the school; if indicated by student’s behavior in occurrence, an expert in behavioral/mental health or other discipline. The following individuals must be invited to attend the debriefing meeting: the parent or guardian of the student, the student with guardian’s consent.]

Student name:	Date of occurrence:
Date of debriefing meeting:	Time of debriefing meeting:
Location of debriefing meeting:	
Names of individuals attending the debriefing meeting (must include the employees involved and at least one employee who was not involved):	Job title of employee and/or relation to student:
Documentation reviewed during meeting (must include at least the occurrence report; and BIP, IHP, IEP and/or safety plan if applicable):	
Identification of patterns of behavior and proportionate response, if any, in the student and employees involved:	
Possible alternative responses, if any, to the incident/less restrictive means, if any:	
Additional resources, if any, that could facilitate those alternative responses in the future:	
Plans for additional follow up actions, if any:	

This form has been reviewed and completed by the undersigned employee. A written copy of this form has been sent to the student’s guardian within three school days of the debriefing meeting.

Employee Date of delivered to Parent/Guardian

Method of Transmittal

**2021-2022 E-Rate Bids
for Internet, Transparent Lan and Managed Services**

Internet/Transparent Lan			
Company	WAN	Fiber Internet Pricing	Total Pricing
Mediacom	\$3500 /month 5 year contract	\$4250 /month 5 year contract	\$7750 /month 5 years
Cytranet	\$10,000 /month for the 4 locations	\$3100 / month	\$13,100 /month
Velocity	\$1035 / month + One time fee \$123,842 up front for Special Contruccion	N/A	Vendor didn't quote Fiber internet pricing

Managed Services		
Company	Price	
RTI	\$1000.00 /month 5 Year Contract	\$600.00 Eligible... \$400.00 Is not eligible
Thinkspace IT	\$9050 /month 3 year Contract	Vendor didn't specify e-rate eligible and ineligible services seperately
Xerox IT	\$4311.50 /month 3 year Contract	\$1585.25 Eligible.... \$2726.50 Is not eligible

Phone System Bids

Company	Initial Cost/Monthly Payment
Crexendo 1	NA/\$1,624.97
Crexendo 2	\$17,845.43/\$1,124.76
Access Systems	NA/\$4,527
Konica Minolta	\$10,445/\$4,451.38

7.2.5

**2021-2022 E-Rate Bids
for Internet and Transparent Lan**

Internet/Transparent Lan			
Company	WAN	Fiber Internet Pricing	Total Pricing
Mediacom	\$3500 /month 5 year contract	\$4250 /month 5 year contract	\$7750 /month 5 years
Cytranet	\$10,000 /month for the 4 locations	\$3100 / month	\$13,100 /month
Velocity	\$1035 / month + One time fee \$123,842 up front for Special Contruction	N/A	Vendor didn't quote Fiber internet pricing



Mediacom E Rate Services Proposal

FOR

Red Oak Comm School District

604 S Broadway St
Red Oak, IA 51566

Form 470 Application Number: 210005006

SERVICES INCLUDED

Category One
Telecommunications
Internet Access

From

Greg Jochims

KAE

319-651-5859

gjochims@mediacomcc.com

Mediacom SPIN: 143029836

MCC Telephony, LLC



E Rate Services Proposal



Enterprise Business Networks Is The New Communications Provider

We Offer Choices That Didn't Exist Until Now

Enterprise Business Networks provides a single integrated network solution for your voice, video, data and Internet communications. We offer data networking speeds that far exceed traditional options, and provide the foundation needed to implement all multimedia applications that are custom designed, delivered and managed to improve the productivity of your business.

Enterprise Business Networks can link your sites together with our fiber optic network, providing you with highly robust network speeds from 10Mbps (million bits per second) up to 100Mbps, 1,000Mbps, OC-x and beyond! Alternatively, if you are a single location in need of high-speed access to the Internet, we can help. In either case our mission is clear: we are committed to providing you with the communications infrastructure you need to successfully meet your objectives, both now and in the future.

Businesses, schools (K-12), universities (13-20), hospitals and local governments/municipalities are among the many users of our services today. Anyone with high-speed networking requirements will benefit from our services. Why wait for the future when Enterprise Business Networks helps you realize your future today?

Company Goal:

Custom design, deliver and manage large LAN/WAN network solutions, voice and data services for faster and more economical bandwidth and telecom services by leveraging strong fiber capacity within the local CATV fiber (HFC) infrastructure.

Enterprise Solutions is a Division of Mediacom



E Rate Services Proposal

Fiber Services:

As part of the Mediacom Gigabit Education Initiative we are proud to offer you this Enterprise level solution.

Fiber WAN Transport Pricing			
Location	Speed	Monthly Pricing	
Sites		36 Month	60 Month
2011 8 th Hub	5/5 Gbps TLS	\$ 4,000	\$ 3,500
900 Inman	6/6 Gbps TLS	\$ 4,250	\$ 3,600
400 W 2nd	7/7 Gbps TLS	\$ 4,500	\$ 3,700
604 S Broadway	8/8 Gbps TLS	\$ 4,750	\$ 3,800
	9/9 Gbps TLS	\$ 4,850	\$ 3,900
	10/10 Gbps TLS	\$ 5,000	\$ 4,000

Fiber Internet Pricing			
Location	Speed	Monthly Pricing	
Sites		36 Month	60 Month
2011 8 th Hub	5/5 Gbps TLS	\$ 4,500	\$ 4,250
	6/6 Gbps TLS	\$ 4,850	\$ 4,500
	7/7 Gbps TLS	\$ 5,450	\$ 4,750
	8/8 Gbps TLS	\$ 6,000	\$ 5,000
	9/9 Gbps TLS	\$ 6,500	\$ 5,500
	10/10 Gbps TLS	\$ 7,000	\$ 6,000

Other speed pricing options available, pricing a packaged offer.

1. SPIN 143029836
2. E-Rate Contact:
 - a. Nancy Tom and/or Enterprise Billing
 - b. NTom@mediacomcc.com or enterprisebilling@mediacomcc.com
 - c. 845.443.2627 or 845-443-2464
3. Pricing before e-rate discount.
4. No install.
5. This is a fiber solution.
6. All costs above are eligible for E-Rate discount.
7. Other bandwidth, service, and term options available.

41



E Rate Services Proposal

8. References: Burlington Community Schools, Western Dubuque Schools, Iowa Falls Schools, Ottumwa Schools, Urbandale Schools, PCM Schools, Pella Schools, New London Schools, Des Moines CSD, Creston CSD, and others available upon request.
9. SLA available
10. All services to be installed by July 1, 2020
11. Data will be handed off by Ethernet or fiber
12. Network uptime is 99.999% on fiber services.
13. Scalable
14. Reliable
15. Secure
16. 24x7 NOC Monitored
17. Local technicians
18. Monthly Discount Billing Available
19. DDoS and local caching included with direct Internet service.

Mediacom agrees and complies with requirement of USAC Guidelines.



E Rate Services Proposal

Mediacom Trouble Ticket Reporting & Escalation List

This is a fully managed solution that is monitored by our Network Operations Center (NOC) twenty four (24) hours a day, seven (7) days a week, every day of the year. For any reason if the network goes down or if there is transmission problems, an alarm will immediately go off at the NOC. The NOC will then place a call to the technical contact where the troubleshooting process begins immediately and continues nonstop until the problem is isolated and fixed. For any reason, our customers are provided an escalation list below, that if something is being done unsatisfactorily, we ask that the escalation begins, and try to remedy the situation on an ASAP basis.

Mediacom Business Technical Support Center (BTSC)
877-550-DATA (3282) – Answered 24x7x365
enterprise_support@mediacomcc.com

This proposal is submitted by:

Mediacom Telephony, LLC.

Greg Jochims
Key Account Executive
Gjochims@mediacomcc.com
319-651-5859

43

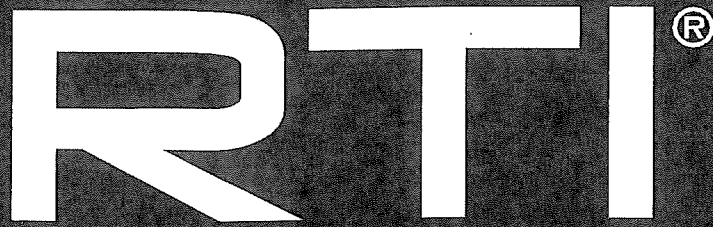
**2021-2022 E-Rate Bids
for Managed Services**

726

Managed Services		
Company	Price	
RTI	\$1000.00 /month 5 Year Contract	\$600.00 Eligible... \$400.00 Is not eligible
Thinkspace IT	\$9050 /month 3 year Contract	Vendor didn't specify e-rate eligible and ineligible services seperately
Xerox IT	\$4311.50 /month 3 year Contract	\$1585.25 Eligible.... \$2726.50 Is not eligible

44

PASSION, CREATIVITY, & TEAMWORK



RIVERSIDE TECHNOLOGIES, INC.

105 Gateway Drive | North Sioux City, SD 57049

Spin #143033191 | FRN # 0022877153 ^{7.2.6}

Form 470 Application Number: 210005566



Red Oak Community School District

604 S. Broadway St
Red Oak, IA 51566-1974

45



Table of Contents

Cover Letter	3
Form 470 Application Number: 210005566.....	4-7
RTI Whitepaper	8
Erate Quote	9
Erate Agreement	10
Non-Erate Quote	11
RTI Dedicated Team	12
Green Light Status Documentation	13

446



December 17, 2020

Red Oak Community School District
604 S. Broadway St
Red Oak, IA 51566-1974

Dear Bob Deter,

Riverside Technologies, Inc. (RTI) is pleased to provide Red Oak Community School District with the following response to Form 470 #210005566. We are confident that our proposed solution provided by our network engineers will exceed your expectations for affordability, quality, performance, and customer support.

Driven by passion, creativity, and teamwork, RTI is committed to providing you with the best hardware and customer service possible. With years of experience in data center engineering, technology support and customer service, your account management team is ready to go above and beyond to find solutions for you. RTI has worked with numerous school districts/organizations in varying industries across the United States, so we understand your unique challenges and are dedicated to developing systems that are efficient for your needs.

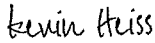
RTI can provide the following services to Red Oak Community School District:

- **E-Rate Experience:** RTI's 498 ID (formerly known as SPIN) is 143033191 and has been participating in the Erate program since 2013.
- **Advanced Networking and Support:** RTI has the highest experience with Cisco, Meraki, HPE, Aruba, and Fortinet networking solutions. We can assist you with anything from design and implementation work to management and support of any network size.
- **Virtualization:** RTI specializes in VMware virtualization products and services in the server, storage, PC, and network spaces.
- **Managed Services:** Whether you need a little extra help with your IT support or want to completely outsource your IT, RTI can offer tailor-made solutions that work for you.

RTI is a trusted advisor and partner who delivers true peace of mind. We provide outstanding customer service, professionalism, advanced technical ability, and premium product. We look forward to collaborating with your school and employees. Together we can make a difference at Red Oak Community School District.

Please do not hesitate to reach out to Matt Collins at 866-804-4388 ext.1044 with any questions. We appreciate the opportunity to do business with you!

Sincerely,

DocuSigned by:

CE230C092C73408...

Kevin Heiss
President
Riverside Technologies, Inc.
Cell | 712-490-9981
Phone | 866-804-4388
kevinh@lrti.com

47



www.RiversideTechnologies.com



866.804.4388

RTI Response



Universal Service
Administrative Co.

FCC Form 470 – Funding Year 2021

Form 470 Application Number: 210005566
Category 2 Funding Year 2021

Billed Entity

RED OAK COMM SCHOOL DISTRICT
604 S. Broadway St
RED OAK, IA 51566-1974
Montgomery
712-623-6600
deterb@roschools.org

Contact Information

Kevin Herrick
herrickk@roschools.org
712-623-6600

Billed Entity Number: 132420

FCC Registration Number: 0005005053

Application Type

Applicant Type: School District

Recipients of Services: Pre-K; Public School; Public School District

Number of Eligible Entities: 5

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
------	--------------------------------	--------------	-------

Consultants

Name	Phone Number	Email
------	--------------	-------

RFPs

Id	Name
----	------

Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
--------------	----------	----------------------------	------------------	------------------	----------	----------	------	---	-----------------

Description of Other Functions

Id	Name
----	------

Narrative

--

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Managed Internal Broadband Services	Existing Equipment			4				

Description of Other Manufacturers

Id	Name
----	------

48

Narrative
 We are looking for managed services for our district network which will include 3 attendance centers and our Admin Center/Transportation Facility. We use Meraki switches, AP's, and Meraki Firewalls. We utilize VMWare for our virtual servers. Bids should specify eligible versus ineligible charges.
 Red Oak Community School District also requests bid options for one year, three year, and five year contracts.
 Deadline for vendor proposals is 9:00 am Central time, 29 days after the date this Form 470 is posted. We reserve the right to reject late-submitted proposals. Proposals must be e-mailed to the Form 470 contact unless otherwise noted.

Technical Contact

State and Local Procurement Restrictions

By submitting a bid on the requested services herein, the vendor certifies its proposed prices are consistent with the FCCs Lowest Corresponding Price (LCP) requirements and that its equipment and services are compliant with the FCCs recent Order (FCC 19-121) prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other covered company deemed a national security threat.

Billed Entities

Billed Entity Number	Billed Entity Name
132420	RED OAK COMM SCHOOL DISTRICT

Certifications

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this

49

form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

Authorized Person

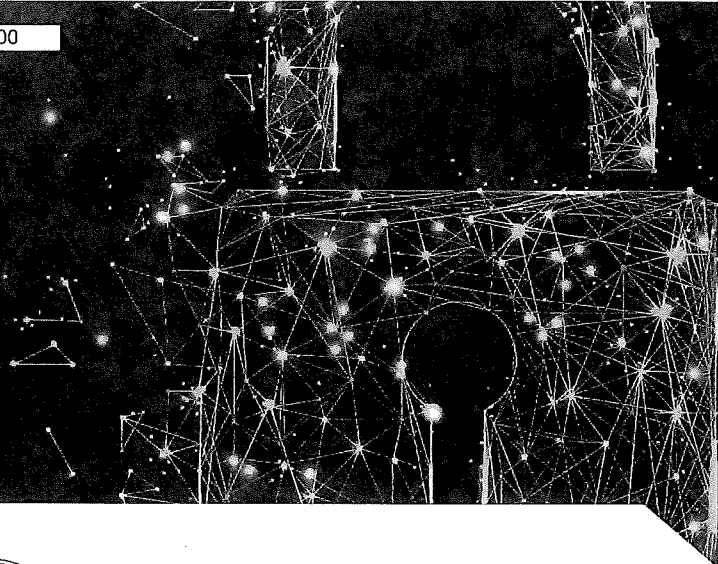
Kevin Herrick
RED OAK COMM SCHOOL DISTRICT
1901 N. Broadway, Suite A

50

RED OAK, IA 51566-1974
Montgomery
712-623-6600
herrickk@roschools.org

Certified Timestamp
11/24/2020 12:19 PM EST

51



E-Rate

Maximize Every Dollar



E-rate can be complicated sometimes. **Riverside Technologies, Inc. (RTI)** has education technology specialists who understand the ins and outs of E-rate. We have worked with numerous educational institutions across the United States in Category 2 and other E-Rate responses in accordance with the Universal Service Administrative Company (USAC).

Complete, Reliable Solutions

Our consultants maximize every E-rate dollar while reducing complexity and improving security. We offer reliable solutions to help meet your specific technology needs.

Managed Services

Enjoy peace of mind. We will create a customized plan within your budget and help you stay ahead of the curve by monitoring, adjusting, and maintaining your IT environment.

Wired and Wireless Solutions

Let us worry about the details. We help improve student classroom performance and ease the teaching burden while reducing network complexity, risk, and cost. We'll ensure you have enough coverage and capabilities for all your devices.

Next-Generation Firewall

Protection is key. We will help ensure that your mobile, cloud, and data-sharing interactions are protected without impairing network performance.

Unified Wired and Wireless Network

Peak performance is the goal. Keep up with constantly changing technology demands with a unified wired and wireless network. Through design analysis and careful planning, we ensure you have the coverage you need.

Fiber and Cabling

Our BICSI certified engineers can bring increased performance to your network by installing up-to-date Fiber and Category 6 or 6A cables to connect your equipment at its best speeds.

Riverside Technologies, Inc. (RTI) is an IT service provider specializing in managed services, IT hardware, warehouse services, and technology deployment. We understand your challenges, develop creative solutions, and provide unmatched responsiveness. We service corporate clients, educational institutions, and state and local governments nationwide. RTI is your complete IT source.

52

E-Rate SPIN #14303319



2021 E-Rate

Quote #MC056374 v1

Prepared For:
Red Oak School District

Bob Deter
2011 N. 8th Street

Red Oak, IA 51566

P: (402) 880-2414
E: deterb@roschools.org

Prepared by:
Riverside Technologies

Matt Collins
748 N 109th Court
Omaha, NE 68154

P: 866.804.4388
E: mcollins@1rti.com

Date Issued:

12.17.2020

Expires:

01.16.2021

Contract:

MIBS – E-Rate Eligible	Price	Qty	Ext. Price
RTMSP-0002 E-Rate Eligible items - Wireless, Wired Network, Firewalls - 12 months	\$800.00	12	\$9,600.00
<ul style="list-style-type: none"> Assuming client has up to date service and support agreements for hardware and Firewall Licensing 			
Subtotal:			\$9,600.00

MIBS (36 months) – E-Rate Eligible - * Optional	Price	Qty	Ext. Price
RTMSP-0002 E-Rate Eligible items - Wireless, Wired Network, Firewalls - 36 months	\$600.00	36	\$21,600.00
<ul style="list-style-type: none"> Assuming client has up to date service and support agreements for hardware and Firewall Licensing 			
* Optional Subtotal:			\$21,600.00

MIBS (60 months) – E-Rate Eligible - * Optional	Price	Qty	Ext. Price
RTMSP-0002 E-Rate Eligible items - Wireless, Wired Network, Firewalls - 60 months	\$600.00	60	\$36,000.00
<ul style="list-style-type: none"> Assuming client has up to date service and support agreements for hardware and Firewall Licensing 			
* Optional Subtotal:			\$36,000.00

Quote Summary	Amount
MIBS – E-Rate Eligible	\$9,600.00
Total:	\$9,600.00

*Optional Expenses	One-Time
MIBS (36 months) – E-Rate Eligible	\$21,600.00
MIBS (60 months) – E-Rate Eligible	\$36,000.00
Optional Subtotal:	\$57,600.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

53



December 17, 2020

Red Oak Community School District
604 S. Broadway St
Red Oak, IA 51566-1974

To whom it may concern,

This letter is an agreement that confirms Red Oak Community School District's decision to purchase \$9,600.00 of Erate eligible hardware/professional services from Riverside Technologies, Inc. during the Funding Year 2021 as specified in the attached specification and price quotations.

The procurement of the hardware/professional services will be dependent upon your acceptance of the below terms and conditions:

- I certify an FCC Form 470 was posted and that any related RFP was made available for at least 28 days before considering all bids received and selecting a service provider.
- I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, as prohibited by the Commission's rules, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.
- RTI will not invoice Red Oak Community School District until after July 1, 2020.
- A separate PO must be issued to Riverside Technologies, Inc. for Non-Erate services or hardware.
- The Billed Entity will use the FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form, to request reimbursement from the Universal Service Administrative Company (USAC) for the discount amount(s) on eligible services that the applicant already paid for. The FCC Form 472 should be filed after you have received and paid for eligible services covered by your FCC Form(s) 471 and you have filed an FCC Form 486 for the pertinent FRNs approved in your FCDL.
- I acknowledge that the Billed Entity is responsible for the full Purchase Order/Agreement dollar amount. Billed Entity is also responsible to check/understand their approved commitment dollar amount from USAC. After 120 days without USAC approval, the Billed Entity is required to pay the outstanding invoice in full and file a BEAR form when approved. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

We look forward to working with Red Oak Community School District on this project.

Riverside Technologies, Inc.
Kevin Heiss, President

Red Oak Community School District
Bob Deter

By: _____

By: _____

Date: _____

Date: _____

54



www.RiversideTechnologies.com



866.804.4388

RTI Response



2021 Non E-Rate

Quote #MC056375 v1

Prepared For:
Red Oak School District
 Bob Deter
 2011 N. 8th Street
 Red Oak, IA 51566
 P: (402) 880-2414
 E: deterb@roschools.org

Prepared by:
Riverside Technologies
 Matt Collins
 748 N 109th Court
 Omaha, NE 68154
 P: 866.804.4388
 E: mcollins@1rti.com

Date Issued:
12.17.2020
 Expires:
01.16.2021

Contract:

Manage Services – Non E-Rate Eligible		Price	Qty	Ext. Price
RTMSP-0002	Non E-Rate Eligible items - Physical and Virtual Servers, Storage, Backup - 12 months	\$600.00	12	\$7,200.00
<ul style="list-style-type: none"> Assuming client has up to date service and support agreements for hardware and VMware Licensing 				
Subtotal:				\$7,200.00

Manage Services (36 months) – Non E-Rate Eligible - * Optional		Price	Qty	Ext. Price
RTMSP-0002	Non E-Rate Eligible items - Physical and Virtual Servers, Storage, Backup - 36 months	\$400.00	36	\$14,400.00
<ul style="list-style-type: none"> Assuming client has up to date service and support agreements for hardware and VMware Licensing 				
* Optional Subtotal:				\$14,400.00

Manage Services (60 months) – Non E-Rate Eligible - * Optional		Price	Qty	Ext. Price
RTMSP-0002	Non E-Rate Eligible items - Physical and Virtual Servers, Storage, Backup - 60 months	\$400.00	60	\$24,000.00
<ul style="list-style-type: none"> Assuming client has up to date service and support agreements for hardware and VMware Licensing 				
* Optional Subtotal:				\$24,000.00

Quote Summary		Amount
Manage Services – Non E-Rate Eligible		\$7,200.00
Total:		\$7,200.00

*Optional Expenses		One-Time
Manage Services (36 months) – Non E-Rate Eligible		\$14,400.00
Manage Services (60 months) – Non E-Rate Eligible		\$24,000.00
Optional Subtotal:		\$38,400.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

55



Riverside Technologies, Inc. (RTI)

Dedicated Team:

Red Oak Community School District

Matt Collins,
Director of Sales
866-804-4388 ext.1044
712-560-6937
mcollins@lrti.com

Heather Lloyd,
Inside Sales
866-804-4388 ext.1170
Fax 866-812-5370
hlloyd@lrti.com

Ralph Oxley, Director of
Enterprise Solutions
866-804-4388 ext.1045 319-899-2382
roxley@lrti.com

Erica Kallweit,
Senior Program Manager
(Erate Contracts, Invoicing)
866-804-4388 ext.1072
ekallweit@lrti.com

Kevin Heiss, President
866-804-4388 ext.1002
712-490-9981
kevinh@lrti.com

56



www.RiversideTechnologies.com



866.804.4383



51

Green Light Status

Riverside Technologies, Inc. (RTI) is in Green Light Status with the FCC. Please see below:

FRN: 0022877153

SPIN: 143033191

FRN	FRN Name	Red Light Status
0022877153	Riverside Technologies, Inc.	Green Light

RTI
RIVERSIDE TECHNOLOGIES, INC.



www.RiversideTechnologies.com



866.804.4388

7.2.7

Phone System Bids

Company	Initial Cost/Monthly Payment
Crexendo 1	NA/\$1,624.97
Crexendo 2	\$17,845.43/\$1,124.76
Access Systems	NA/\$4,527
Konica Minolta	\$10,445/\$4,451.38

58



Service Agreement Hardware-as-a-Service Option



Company:	Red Oak School District
Contact Name:	Bob Deter
Billing Address:	2011 N 8th
	Red Oak IA 51566
Install Address:	2011 N 8th
	Red Oak IA 51566
Contact Phone:	712.370.6615
Contact Email:	deterb@roschools.org

Crexendo Representative: Richard Braband

Term of Contract: 60 Months

Quoted pricing valid until 6/7/2020.

Special Comments: USCC via Carla Liberty. Activation Fee Waived & Four Month's Free if Signed/Deposit by 5/31/20.

Products and Services	Service Description	Quantity	One Time Charges	Crexendo Monthly Service
Voice Services				
CrexConnexe Powered by Moxtra (Free License)	Web based collaboration solution for audio, video, desktop sharing. 1200 min/month/user. Up to 50 participants/conf	1		\$ 0.00
CrexMo Mobile Softphone Application - With Existing Extension	Crexendo Mobile Softphone for iOS or Android to be SHARED with existing seat license only.	150		\$ 0.00
In/Outbound Faxing - Page Count Package	0 - 500 pages / month; additional fax pages at \$.05 per page	1		\$ 8.46
Cloud Communicator with existing Extension	Web softphone-uses Chrome browser on PC/MAC with existing extension license	150		\$ 0.00
Phone Devices and Equipment				
Unlimited Calling Extension License including T48S Phone	Seat license & T48S with 7" Color Touchscreen Display. Includes unlimited USA and Canada calling	17		\$ 408.94
Low Usage Seat License including CX275 Phone	Seat license & CX275 with up to 3 lines, 21 feature keys and 2.7" Display.	133		\$ 1,147.46
Low Usage Seat License including CP930 Conference Phone	Conference DECT IP Phone and Base Station, Battery-powered	1		\$ 22.44
Snom External Paging Unit & License	Basic Paging Adaptor for One Zone External Paging	2		\$ 26.15
Snom External Paging Unit Power Supply	Snom External Paging Unit Power Supply	2		\$ 1.21
Grandstream 813 Paging System Interface & License	Multi-Zone Paging Adaptor for High School	1		\$ 10.32
Data Equipment and Third Party Equipment				
Crexendo Incentive	See Special Comments Line Above		\$ (4,569.80)	
Installation Services				
Crexendo Activation Fee	Crexendo Activation and Porting	1	\$ 4,569.80	
			Total excluding taxes and fees	\$ 1,624.97

The amount due at signing of this agreement is \$1,624.97 plus applicable taxes and fees.

We bill monthly according to your 60 month agreement. If you have purchased any equipment from us, that payment will be in the initial payment. Additions to each location's contract are co-terminus and will be added to your existing agreement. Standard and customary fees and taxes including public utility taxes and other required assessments will apply.

LED

By signing this quote, you agree (1) to pay the monthly service fee for each month of the entire term of this agreement; (2) to allow Crexendo to bill the Company, terms due on receipt or the Company's submitted form of automatic debit in advance of each month services; (3) that upon failure to make monthly payment(s) as required Company will be subject to Section 6 of Crexendo's provided terms of service; (4) that this quote supersedes all prior quotes, communications or agreements (whether oral or written) relating to the terms or pricing of Crexendo services or products; (5) you-Company have read agree to and are bound by the Terms and Conditions for the Crexendo Services that are located at <http://www.crexendo.com/docs/Telecom-Terms-of-Service.pdf> which terms apply to your use of the Crexendo Services.

Signature:

Date:

Bob Deter

Print Name:

Title:

Telecom Quote 4-23-19

lol



Crexendo 911 Policy

Crexendo 911 service is different from traditional 911 and cellular/wireless 911 services. When you dial 911 from your **cellular** or **landline** phone the address is sent to the local emergency center serving your location. Emergency operators have the ability to view this information in order to send help and call you back if necessary.

When you are using a Crexendo Internet device, you will be dialing 911 over the Internet and there is no fixed geographic location to be communicated to 911 operators to tell them where you are located.

When purchasing a Crexendo Internet device, we require you to enter a physical 911 address where you will be using the device. During this process you will enter an address and then confirm that it is a valid address from a list registered with your local emergency center. **YOU ARE RESPONSIBLE FOR DETERMINING THE ACCURACY OF THE ADDRESS PROVIDED. FAILURE TO ACCURATELY LIST THE ADDRESS MAY PREVENT EMERGENCY RESPONSE.** It can take up to 24 hours to verify your address and activate 911 services. **You should use alternate sources to dial 911 services until you can confirm that your 911 service has been activated and is accurately listed.** To confirm activation of your 911 service, dial 933 from the Crexendo Internet device to hear a recorded message verifying the address registered to that device. **Do not dial 911 to test your 911 service.** Dialing 911 when there is no emergency may subject you to criminal penalties.

Even though you enter a valid 911 address and verify the address against the local 911 address list, and confirm the address by dialing 933, **your local emergency center may not be equipped to receive, capture, or retain your Crexendo telephone number and registered address automatically. You must always be prepared to give them this information.**

You may register only one location at a time per device. If you move this phone to another location you must update your address. If you do not update your location, your 911 calls may be sent to an emergency center near your old address. Any time you change the 911 address you should expect an activation delay up to 24 hours. Please be prepared to use an alternate source to dial 911 services during that time.

If you have selected an Crexendo option that enables you to utilize the same telephone number for two different devices it may be necessary to use an alternate source to contact local 911 service if the phones are not in the same physical location.

Please note that 911 service will not function in the event of an Internet or power outage or if your Internet Service Provider (ISP), or Crexendo phone service is terminated.

Red Oak School District

Company: _____

Signature: _____ Date: _____

PRINT NAME/TITLE: Bob Deter - _____

ADDRESS: 2011 N 8th _____
 Red Oak IA 51566 _____

62



Cloud Communications Estimated Internet Requirements

Proper internet bandwidth (speed) is essential for reliable cloud communications. Each simultaneous telephone call requires 100kb of bandwidth. For example 10 simultaneous calls require 1MB of bandwidth. The customer is responsible for determining the internet usage for other applications. As with any internet connection, the combined estimated internet usage (business data applications, personal usage, voice, etc.) should not exceed 75% of the overall bandwidth (download or upload). The minimum required bandwidth is 1MB down/up.

Crexendo Recommended Routers

Proper management of data traffic is a key component of a successful cloud deployment. The customer's router is the primary tool to manage this traffic. A business-class router specifically designed to support QoS and bandwidth management will ensure that voice traffic is delivered in timely manner and eliminate the potential for packet loss, jitter and latency. Firewall VoIP configuration guides can be downloaded at www.crexendo.com/support/telecom.

Keeping with business best practice and industry standards, Crexendo recommends customer sites/networks with over 20 telephones configure VLANS (virtual LANs) to segment VoIP traffic from all other network traffic. This protects voice traffic from any LAN interferences to preserve audio quality.

It is a best business practice to apply these configuration changes to your firewall and network 5-7 business days prior to your Crexendo deployment.

It would be impossible to test each router and version, but listed below are business-class routers that are recommended for cloud environments.

Also listed on the "No Fly" list are routers to be avoided in a cloud communications deployment.

Recommended Devices:

Any business-router class that will support QoS or bandwidth management; some examples of these types of recommended routers are listed here:

- | | |
|--|---|
| 1. Adtran | 11. Sophos |
| 2. Barracuda | 12. Sonicwall Soho |
| 3. Cisco ASA/ISR Series | 13. SonicWall NSA Series |
| 4. Cisco Meraki | 14. SonicWall TZ Series TZ100/200*** |
| 5. Cisco RV110W/RV130W (less than three devices) | 15. SonicWall TZ Series TZ300/400/500/600 |
| 6. Cisco RV215/215W (Less than three devices) | 16. Ubiquity Edgemax |
| 7. EdgeMarc | 17. VeloCloud |
| 8. Fortinet | 18. WatchGuard |
| 9. Juniper | 19. Cradlepoint |
| 10. SimpleWan Series | 20. Peplink |

Crexendo recommends all firewalls be purchased through a credible vendor with support plans for the device.

Crexendo does not recommend purchasing a used firewall as this may prevent manufacturer support.

*** These firewalls are in an "End of Sale" status. If you already own of these devices, please have it upgraded to the latest firmware.

"No Fly List":

Based on prior experiences, these routers are not to be used in cloud communications deployments:

- Any router that will not support QoS or bandwidth management or in an "End of Life" status
- Actiontec Router Series
- Allied Telesis Router Series
- 2-Wire Brand
- Netgear Series Routers
- SMC Models used by cable companies will need an additional router for QoS and management
- Zyxel
- Linksys Series Routers
- Cable and DSL deployments require a router in addition to the carrier-provided cable/DSL modem device.

Red Oak School District

Company:

Signature:

Bob Deter

Date:

63

Print Name:

Title:



Network Requirements and Cloud Implementation Process

Proper management of data traffic is an essential component of a successful cloud deployment. The customer's router and internet connection plays an integral part in a successful cloud deployment.

Network Requirements

I understand and agree to provide and/or install and configure one of the routers listed on the recommended routers list in the Sales Proposal document I understand that a non-recommended router may be inadequate and may not adequately work with my cloud telephone solution.

Internet Connection

I understand and agree to provide an adequate internet connection as defined in the sales proposal to support the cloud solution and understand my internet access speed may need to be increased based on internet usage patterns.

The Crexendo Implementation Process

1. Your Sales Professional will submit your Service Agreement for approval and processing.
2. Upon approval, our Professional Services Team will send a "Welcome" email to you introducing you to your Implementation Specialist, providing a Project Information document for you to complete and asking you for convenient times to have a Project Launch conference call.
3. An Outlook appointment is sent to you to confirm the Project Launch conference call.
4. You return the completed Project Information document to your Implementation Specialist and the Project Launch Project Launch meeting is completed, documentation is reviewed and implementation date is set.
5. Crexendo Technical Team works with your IT group to ensure network requirements are understood and plans are made to complete any required adjustments. This includes a final check to ensure your network is prepared for the Cloud.
6. Crexendo phones are shipped to your location, Cloud system provisioning is completed and port order is submitted to transfer your telephone numbers to Crexendo.
7. You simply plug in your phones using the guidelines provided by your Implementation Specialist and your phones are ready to go.
8. Your telephone number porting order is completed and your new Crexendo phones are fully operational!
9. Your Implementation Specialist confirms your satisfaction with the system operations and makes any requested provisioning changes.
10. You tell all your friends how pleased you are with your new Crexendo cloud solution!

64



Service Agreement Purchase Option



Company: Red Oak School District
 Contact Name: Bob Deter
 Billing Address: 2011 N 8th
Red Oak IA 51566
 Install Address: 2011 N 8th
Red Oak IA 51566
 Contact Phone: 712.370.6615
 Contact Email: deterb@roschools.org

Crexendo Representative: Richard Braband
 Term of Contract: 60 Months

Quoted pricing valid until 6/7/2020.

Special Comments: USCC via Carla Liberty. Activation Fee Waived & First Four Month's Free if Signed/Deposit by 5/31/20.

Products and Services	Service Description	Quantity	One Time Charges	Crexendo Monthly Service
Voice Services				
Unlimited Calling Extension License	Seat license - unlimited calling in US & Canada, includes DID	18		\$ 305.24
Low Usage Seat License	Low usage phone extension only for limited use in conference room, lobbies, and classrooms, no DID assigned, and pooled in total licensed usage	133		\$ 785.70
CrexConnexe Powered by Moxtra (Free License)	Web based collaboration solution for audio, video, desktop sharing. 1200 min/month/user. Up to 50 participants/conf	1		\$ 0.00
CrexMo Mobile Softphone Application - With Existing Extension	Crexendo Mobile Softphone for IOS or Android to be SHARED with existing seat license only.	150		\$ 0.00
Analog Extension/Paging Interface License	Analog extension license for analog devices such as analog phones, door boxes and fax machines. Fax is best effort. Credit	3		\$ 25.37
In/Outbound Faxing - Page Count Package	0 - 500 pages / month; additional fax pages at \$.05 per page	1		\$ 8.46
Cloud Communicator with existing Extension	Web softphone-uses Chrome browser on PC/MAC with existing extension license	150		\$ 0.00
Phone Devices and Equipment				
Crexendo CX275 Display Phone	Up to 3 Lines, 17 Feature Keys and 2.7" Display	133	\$ 12,429.85	
Touchscreen T48SColor Display Phone	7" touch panel SIP phone	17	\$ 4,334.28	
Data Equipment and Third Party Equipment				
Yealink CP930W IP Conference Phone	Conference DECT IP Phone and Base Station, Battery-powered	1	\$ 575.00	
Snom External Paging Unit	Basic Paging Adaptor for One Zone External Paging	2	\$ 379.90	
Snom External Paging Unit Power Supply	Snom External Paging Unit Power Supply	2	\$ 49.90	
Grandstream 813 Paging System Interface	Multi-Zone Paging Adaptor for High School	1	\$ 76.50	
Crexendo Incentive	See Special Comments Line Above		\$ (4,569.80)	
Installation Services				
Crexendo Activation Fee	Crexendo Activation and Porting	1	\$ 4,569.80	
			Total excluding taxes and fees	\$ 17,845.43 \$ 1,124.76

Terms and Conditions

The amount due at signing of this agreement is \$18,970.19 plus applicable taxes and fees.

We bill monthly according to your 60 month agreement. If you have purchased any equipment from us, that payment will be in the initial payment. Additions to each location's contract are co-terminus and will be added to your existing agreement. Standard and customary fees and taxes including public utility taxes and other required assessments will apply.

65

By signing this quote, you agree (1) to pay the monthly service fee for each month of the entire term of this agreement; (2) to allow Crexendo to bill the Company, terms due on receipt or the Company's submitted form of automatic debit in advance of each month services; (3) that upon failure to make monthly payment(s) as required Company will be subject to Section 6 of Crexendo's provided terms of service; (4) that this quote supersedes all prior quotes, communications or agreements (whether oral or written) relating to the terms or pricing of Crexendo services or products; (5) you-Company have read agree to and are bound by the Terms and Conditions for the Crexendo Services that are located at <http://www.crexendo.com/docs/Telecom-Terms-of-Service.pdf> which terms apply to your use of the Crexendo Services.

Signature:

Date:

Bob Deter

Print Name:

Title:

lelo



Crexendo E911 Policy and Acknowledgement

Important 911 Disclosure

Crexendo partners with an Enhanced 911 ("E911") carrier that sends a caller's telephone number and location to an emergency dispatcher (called a Public Safety Answering Point "PSAP"). In order to work successfully, the system relies on the correct input of numbers and addresses into centralized databases. With the introduction of Internet Protocol or "IP" based voice services, including the use of virtual telephone numbers, it is critical that Crexendo's customers ("Customer") understand and acknowledge the items below. Take note that E911 access may not be available, or may be limited, as follows:

1. Emergency Responders Will Not Be Able to Locate Individual End User Stations Unless Customer Takes Additional Steps. Except for calls that originate from Remote Telephone Numbers (RTNs), or as explained below if a Customer re-routes calls, Crexendo's e911 carrier will advise emergency responders only of the main street address where Crexendo has actually installed the voice service. RTNs are telephone numbers that a customer uses at a location which is physically different from the street address where the main trunk service to which the numbers programmed has been installed. The proper functioning of E911 services depends on correct identification of the service location from which calls are originated, which is programmed into equipment at the site through which calls are routed. During the provisioning process Customer and Crexendo jointly will assign and program locations and routes for 911 calls. After installation, if Customer wishes to reroute outbound calls through equipment at a site different from the original programming, or originates calls from a location not disclosed to Crexendo, in order for E911 Services to correctly work, Customer must first make arrangements with Crexendo to re-program the equipment at the new site to correctly identify the location associated with the affected telephone numbers. Crexendo cannot identify, control or track the location of individual end-user stations between Crexendo's Network and the Customer's equipment. Crexendo also cannot see the Customer's method of connecting end-user stations beyond the demarcation point. As a result, emergency authorities will be unable to identify or locate individual end-user stations unless the Customer takes the following steps.
2. Emergency Responders Will Only Be Able to Locate Calls from Telephone Numbers Assigned by Crexendo. Crexendo's Services are configured to transmit to PSAPs the main physical address only for telephone numbers that Crexendo has assigned to the Service. The physical location of callers from other telephone numbers will not be sent to emergency responders.

Power or Network Outage May Prevent E911 Calls.

If a power failure occurs that lasts longer than the life of the backup battery in or attached to the equipment on your premises used to provide service, E911 access will not work and you will not be able to reach emergency responders. Subsequently if there is a Customer location network outage E911 access will not work and you will not be able to reach emergency responders. YOU SHOULD OBTAIN A BACKUP MEANS OF CONTACTING E911 SERVICES AND train your users to access 911 using this alternative method.

Crexendo has no liability or responsibility for inaccuracies in the E911 database associated with Customer provided information, and Crexendo is not responsible for Customer's inability to access emergency services, except to the extent caused by Crexendo's gross negligence or willful misconduct. Customer hereby waives and releases Crexendo for any and all claims that it has or may have against Crexendo now or at any time in the future for damages or compensation of any kind that arise from, or in any manner relate to, voice services not having the functionality to provide access to E911 services. Customer further agrees to indemnify and hold Crexendo harmless for any claims that are asserted against Crexendo that arise from or in any manner relate to voice services not having the functionality to provide access to E911 services.

Acknowledgment:

By signing the service order form incorporating this document, Customer affirmatively acknowledges that it understands and will inform users that they may not be able to contact emergency services by dialing 911 in the circumstances described above.

Customer acknowledgment

Signature: _____

Customer Name: _____ Date: _____

67



Additional Notices and Disclosures

Access to Customer Accounts

Crexendo sells services direct and through Partner or Channel accounts. Customer provides express consent to allow the authorized Crexendo Partner access to the customer's Crexendo portal for support purposes. If you do NOT wish to provide access to your Crexendo portal to your authorized Crexendo Channel partner, please indicate your preference by checking the box and signing below.

DO NOT PROVIDE PARTNER ACCESS TO THE USER PORTAL

Customer Signature: _____

Date: _____

Cloud Communications Estimated Internet Requirements

Proper internet bandwidth (speed) is essential for reliable cloud communications. Each simultaneous telephone call requires at least 100kb of bandwidth e.g. 10 simultaneous calls times 100kb of bandwidth per call equals 1MB of consumed bandwidth.

As the customer, you are responsible for determining the internet usage for other applications and hardware that may consume available bandwidth. As with any internet connection, the combined estimated internet usage (business data applications and hardware, employee personal usage and voice communication) should not exceed 75% of the overall bandwidth (download or upload). The minimum required bandwidth is 5MB Up. To determine your current speed please run a speed test by browsing to Crexendo's website <http://speedtest.crexendo.com/sip-autostart> or you can use any available test found online to gather basic speed information.

Crexendo Recommended Routers

Proper management of data traffic is an essential component of a successful cloud deployment. Not only does the customer's internet connection play an integral part in successful cloud implementation, but the choice of a certified router also ensures a smooth flow of network traffic. The customer's router is the primary tool to manage this traffic. A business-class router specifically designed to support QoS and bandwidth management will ensure that voice traffic is delivered in the best possible manner and minimize the potential for poor quality calls due to packet loss, jitter and latency. Firewall VoIP configuration guides can be downloaded at www.crexendo.com/support/telecom.

Following business best practice and industry standards, Crexendo recommends customer sites/networks with over 5 telephones configure VLANs (Virtual Local Area Network) to segment VoIP traffic from all other network traffic. This design can give voice traffic the priority needed to ensure audio quality.

Crexendo recommends all firewalls be purchased through a vendor that offers support plans and configuration assistance. Crexendo does not recommend purchasing a used firewall as this may negate manufacturer support. Please verify all networking equipment is running to most current supported firmware from the manufacturer prior to the installation of the Crexendo hardware.

Please visit our website for the most up to date list of supported/recommended routers at <https://www.crexendo.com/firewall-configuration/>

68



Network Requirements and Cloud Implementation Process

I acknowledge that Crexendo is not responsible for the installation and maintenance of any network equipment the Customer currently has or will possess in the future unless explicitly stated in a signed agreement between Crexendo and the Customer. If a problem is reported to Crexendo and we assist in the repair, installation or configuration of any customer network equipment, Crexendo has the right to charge the customer at a rate of \$100/hr for network support services. I understand and agree to provide and/or install and/or configure one of the routers listed on the recommended routers list in the Sales Proposal document I understand that a non-recommended router may not adequately work with Crexendo's cloud environment which could greatly impact the performance of the Crexendo devices on the Customers network.

Internet Connection

Crexendo is not an internet provider. I acknowledge that Crexendo is not responsible for providing an Internet connection to the customer site. I understand that Crexendo is not responsible for the maintenance of the Customers existing or future internet connection/s. I understand and agree to provide an adequate internet connection as defined in the sales proposal to support the cloud solution and understand my internet access speed may need be to be increased based on internet usage patterns.

Customer acknowledgment

Signed: _____

Customer Name: _____

Date: _____

69



Statement of Work ("SOW")

All Covered ("All Covered")

Red Oak Community Schools ("Client")

All Covered Hosted PBX ("Services")

Thirty-Six (36) Monthly Payments ("Service Term")

October 20, 2020

This SOW, if not signed by December 19, 2020, must be re-issued.

10

Proprietary Notice. Restrictions on Use and Disclosure of Proposal and Quotation Information Data

The information contained in this SOW constitutes trade secrets and/or information that are commercial or financial and confidential or privileged. It is furnished to Client in confidence with the understanding that it will not, without the prior written permission of All Covered, be used or disclosed for other than evaluation purposes. However, in the event a contract is awarded on the basis of this SOW, Client shall have the right to use and disclose this information to the extent provided in the contract. The restriction does not limit Client's right to use or disclose this information if obtained from another source without restriction. All Covered makes no representations, warranties, guarantees or commitments for any third-party products or services.

Definitions

Term	Explanation
Project	The term used to refer to the people, tools, techniques, methodologies, software and hardware components that are necessary to provide the parties involved with acceptable deliverables described in this Statement of Work. The term Project is synonymous with the term Engagement.
Statement of Work ("SOW")	Work statement and statement of work are synonymous terms describing the consulting services and deliverables for an engagement.
In Scope	Tasks and deliverables outlined in the Project Scope section of this SOW.
Out of Scope	Tasks and deliverables that arise that are outside the scope of this SOW.
Change Order Process	Changes to the scope of this SOW will be generated, submitted and processed in accordance with the Change Order Process section of this SOW.
Unlimited Long Distance	This covers intrastate calls as well as those destined to the contiguous 48 states and Canada. Client usage of Unlimited Long Distance may be restricted or terminated in the event of unreasonable use at the sole discretion of All Covered.
Toll Free Additions	Each requested Toll-Free phone number allocation will be charged an additional NRC and MRC
DID Additions	Each requested DID or local phone number allocation will be charged an additional NRC and MRC
IP Fax2Mail – Basic	Will have a maximum of 15 inbound or outbound pages per month per seat. Pages over the maximum are \$0.185 per page per seat per month.
IP Fax2Mail – Premium	Will have a maximum of 350 inbound or outbound pages per month per seat. Pages over the maximum are \$0.125 per page per seat per month.
IP Fax2Mail – Premium Plus	Will have a maximum of 1200 inbound or outbound pages per month per seat. Pages over the maximum are \$0.10 per page per seat per month.
IP Fax2Mail – Encrypted	Will have a maximum of 350 inbound or outbound pages per month per seat. Pages over the maximum are \$0.125 per page per seat per month.
Remote Engineering Turn-up Services	Client has made the decision to perform "self-installation" of the Managed Voice services being purchased. All onsite work product, labor or physical installation will be performed by the client and at the sole discretion of the client. Remote engineers will be made available for best practices discussion, questions and remote troubleshooting during installation.

71

Project Scope. This SOW describes the Services. All Covered will provide labor skill sets necessary to assist Client in meeting the following objectives:

Service Description	MRC	Qty	Sub Total
Enterprise Pack <ul style="list-style-type: none"> • 1 Auto Attendant • 5 Domestic DIDs' Hosting and Allocation • 50 Hunt Groups • Music On Hold • Call Park/Retrieve 	\$29.99	1	\$29.99
Premium Hosted PBX Seat with UCaaS [PREM04] <ul style="list-style-type: none"> • Receptionist Console • Call Center – Basic & Standard licenses • Mobile & Desktop App • HD Video and Voice Calling • Presence • Visual Voicemail • Voicemail to Text Transcription • Virtual Meeting Room • Instant Messaging • Screen Sharing • Audio Bridge (up to 25 simultaneous attendees) 	\$24.99	115	\$2,873.85
Business Line [BSNS02]	\$19.99	42	\$839.58
Polycom VVX 250 4-line Desktop Business IP Phone with one (1) year manufacturer's warranty	\$3.50	124	\$434.00
Polycom VVX 450 12-line Desktop Business IP Phone with one (1) year manufacturer's warranty	\$5.00	25	\$125.00
Stand-alone Voicemail [SAVM01]	\$7.99	4	\$31.96
Auto Attendant (additional)	\$0.00	3	\$0.00
Domestic DID Number Hosting (additional)	\$0.60	195	\$117.00
Total MRC Amount:			\$4,451.38

Item Description	NRC	Qty.	Sub Total
Polycom RealPresence Trio 8500 IP Conference Phone	\$684.00	1	\$684.00
Polycom VVX EM 50 Expansion Module	\$194.00	4	\$776.00
Polycom OBi302 Universal Voice Adapter with USB, 2 FXS ports, SIP	\$72.00	7	\$504.00
Auto Attendant Configuration	\$25.00	3	\$75.00
Domestic DID Number Allocation (additional)	\$10.00	195	\$1,950.00
EdgeMarc 2900e: 150 Intelligent Edge Solution with Survivability - 4GE LAN, 2WAN	\$1,656.00	1	\$1,656.00
Managed Voice Onsite Engineering and Project Delivery	\$1,200.00	4	\$4,800.00
Total NRC Amount:			\$10,445.00
Shipping:			WAIVED
Initial Payment Amount:			\$0.00

Additional Information

Client is responsible for all applicable taxes, fees and special shipping costs. The prices above supersede any previous prices of the same products or services.

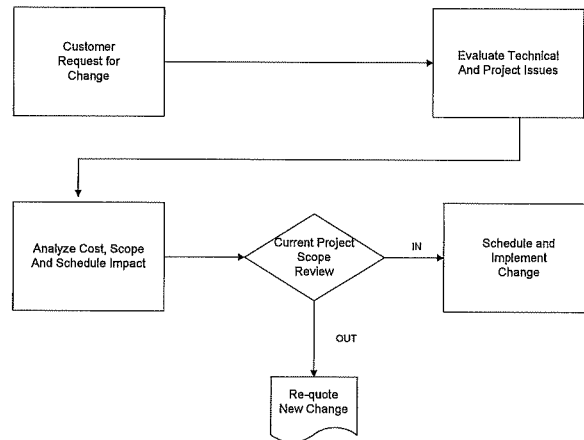
Project Management. The assigned All Covered Project Manager ("PM") will provide project control, oversee all All Covered activities and provide a primary point-of-contact for Client. The PM is also responsible for leading all activities related to this Engagement. The PM will oversee the project scope ensuring all deliverables are within the original agreed upon scope of work and established schedule. The PM is also responsible for the scheduling of resources assigned to this Project.

Change Order Process. This Project has defined deliverables detailed in this SOW. If a change outside of this SOW affects the performance, functionality, cost, delivery date or other technical parameter of a deliverable or if Client delays the Project schedule for any reason or is unable to fulfill its responsibilities, a change order will be submitted.

The Change Order process will be implemented as illustrated in the figure below. The change will be evaluated, and technical and engagement issues will be identified. The cost, scope and schedule impact, if any, will be analyzed and documented. The change will then be processed for decision and closure or implementation. The process time for submitting a response on accepted change issues will be five working days for supplying the proposed solution, time frame and costs. The time frame for response with approval or disapproval to supplied change order is five days from receipt of proposal.

12

In the event an agreement is not reached on the change order, the scope of work of this Engagement remains as it is defined in this SOW.



Timeline. Upon the signing of this SOW, a reasonable timeline will be established and reported back to Client.

Order and Payment Information. The price is based upon the project scope as currently understood and defined in this SOW. All fees and amounts due hereunder shall be payable to All Covered within thirty (30) days from the date of invoice (see table below). The total fee shall be payable to All Covered according to the following structure:

Total NRC Amount Due	\$10,445.00
Total MRC Amount Due	\$4,451.38
Service Term	Thirty-Six (36) Monthly Payments

Client is responsible for all applicable taxes, fees and special shipping costs.

Terms and Conditions

Entire Agreement. This SOW constitutes the entire agreement between All Covered and Client. This SOW supersedes any previous communications, representations or agreements between the parties, whether oral or written, regarding transactions hereunder.

Service Beginning. The Services provided under this SOW will begin on the first day that, at All Covered's sole discretion, the Services are made available to Client.

Password(s) and Security of Client's Phone Service. All Covered VoIP service has generic password(s). Client must change the password(s) when its service begins to protect its phone traffic from hacking and illegal activities. Client is responsible for any and all illegal use of its VoIP service. All Covered is not responsible for the password(s) or the security of Client's phone access or traffic generated.

911 Dialing. All Covered 911 Dialing will be implemented and operational with the Services. The Services may not be used in any geographical area different from that reported to All Covered as Client's installation site. With E911 service, when you dial 911, your telephone number and registered address is simultaneously sent to the local emergency center assigned to your location, and emergency operators have access to the information they need to send help and call you back if necessary. By using the Services, you authorize All Covered to disclose your name and address to third parties involved with providing 911 Dialing to you, including, without limitation, call routers, call centers and local emergency centers.

- a. **Registration of Physical Location Required.** For each phone number that you use for the Services, you must register with All Covered the physical location where you will be using the Services with that phone number. When you move the Device to another location, you must register your new location. If you do not register your new location, any call you make using the 911 Dialing feature may be sent to an emergency center near your old address.
- b. **Confirmation of Activation Required.** Your 911 Dialing feature will not be activated for any phone line that you are using with the Services, unless and until All Covered has confirmed that the 911 Dialing feature has been activated for that phone line.

Outages. Outages due to electrical, Internet or other failures. Client acknowledges that the Services will not function in the absence of electrical power, access to the Internet or other general failures associated with the VoIP network. Client acknowledges that the Services will not function if there is an interruption of Client's broadband or high-speed Internet access service.

Non-Voice Systems. Client acknowledges that the Services are not set up to function with out-dialing systems including home security systems, medical monitoring equipment, satellite television systems and some facsimile systems. By agreeing to the terms of this SOW, Client waives any claim against All Covered for interruption or disruption of such systems by the Services.

Directory Listing. Directory Listing is the listing of Client's contact information in various local phone book printings. Directory Listing service is a "best effort" service and All Covered shall not be responsible in any way for Directory Listing(s) or omitted or inaccurate information contained in Directory Listing(s).

Billing, Charges and Payment.

- i. **Credit Terms.** All services provided to Client and covered by this SOW shall at all times be subject to credit approval or review by All Covered. Client will provide such credit information or assurance as is requested by All Covered at any time. All Covered, in its sole discretion and judgment, may discontinue credit at any time without notice.
- ii. **Billing.** All Covered will send Client a monthly invoice or make available to Client a monthly online invoice or email to Client's billing department (see below) a monthly invoice for all Services and charges incurred herein. Said invoices shall include activation fees, monthly service fees, shipping charges, disconnection fees, equipment charges, toll charges, taxes and any other applicable charges. Monthly service fees may be billed in advance of each month's service; toll charges and any other applicable charges are billed at the end of each month's service. Billing for monthly service fees commences upon activation of the Services, and the first month's monthly service fee shall be prorated to take into account any partial month that may occur as the result of the date monthly service fees are initiated. Thereafter, billing for monthly services may occur in advance of the month the Services are provided, whereas billing for any toll or long-distance charges will occur in arrears.
- iii. **Payment.** Client agrees to pay each monthly invoice issued by All Covered in full within thirty (30) days from the date on the invoice. The monthly invoices will be prepared using commercially accepted practices on or near the first (1st) day of each month. Payments must be received by All Covered within thirty (30) days from the date of invoice ("Due Date") to avoid finance charges.
- iv. **Payments not made by the Due Date shall accrue interest at the rate of one and one-half percent (1.5%) per month or the maximum rate allowed by law, whichever is less. Such interest shall accrue daily on all amounts due hereunder, including accrued default interest from the Due Date until payment in full is received by All Covered.**
- v. **Late/Non-Payment.** If any charges for the Services are due but unpaid for any reason including, but not limited to, non-payment or declined Client credit card charges, All Covered may suspend or terminate the Services and all accrued charges shall be immediately due. All Covered may charge Client interest (1.5% per month) on any past due balance. If Client fails to pay All Covered within thirty (30) days of invoice date, All Covered has the right to disconnect the Services without notice and/or send to collection. Upon disconnect, Client agrees to immediately pay all amounts owed to All Covered. All Covered reserves the right to charge Client a re-establishment of service fee.
- vi. **Taxes.** Prices for the Services do not include any applicable customs, duties, sales, use, value added, excise, federal, state, local, public utility or other similar taxes. All such taxes shall be paid by Client and will be added to any amounts otherwise charged to Client unless Client provides All Covered with an appropriate exemption certificate. If any amounts paid for the Services are refunded by All Covered, applicable taxes may not be refundable. At the present time, under the terms of All Covered's VoIP phone service, federal excise taxes are applicable.
- vii. **Credits.** Client acknowledges and agrees that the Services are provided "as is, where is." Credit allowances are under the sole discretion of All Covered.
- viii. **Discounts.** From time to time in its sole discretion, All Covered may offer promotions or discounts of activation or other fees. Any promotion or discount codes must be entered by Client upon purchase of the Services. Client shall not be entitled to a subsequent credit for such promotions or discounts if not requested at the time of account creation or change of service.
- ix. **Equipment Purchases.** Client may purchase equipment from All Covered and pay the purchase price in monthly installments during the Service Term; provided, that all repairs, returns or exchanges of such equipment shall be subject exclusively to the All Covered Managed Voice RMA Terms and Conditions, which is available upon request.

Incremental Billing. If applicable, every call to or from equipment using the Services that originates or terminates in the Public Switched Telephone Network ("PSTN") is subject to the then-applicable toll charges that are associated with the respective plan ordered by Client. Every call to or from equipment using the Services that originates or terminates with a SIP service that is not affiliated or associated with All Covered will also count as PSTN minutes and be subject to the then-applicable toll charges that are associated with the respective plan ordered by Client. As applicable, long distance calls are billed in six (6) second increments. As applicable, calls to a phone number outside the domestic United States and Canada will be charged at the current rates. The duration of each call from the domestic US to international destination is to be calculated in six (6) second increments after a thirty (30) second minimum. As applicable, calls to Mexico are rounded to the minute.

Telephone Number. Telephone numbers provided by All Covered ("Number") to Client shall be leased and not sold. All Covered reserves the right to change, cancel or move the Number at its sole discretion. If, however, Client chooses to 'port' its existing phone number into the All Covered VoIP service, Client shall also be able to 'port' the number out of the All Covered network upon termination of the Services if Client has maintained an account in good standing with All Covered.

Prohibited Uses. Any use of the Services or any other action that causes a disruption in the network integrity of All Covered or its vendors, whether directly or indirectly, is strictly prohibited and could result in termination of the Services. Client understands that neither All Covered nor its vendors are responsible for the content of the transmissions that may pass through the Internet and/or the Services. Client agrees that it will not use the Services in ways that violate laws, infringe the rights of others, or interfere with the users, services, or equipment of the network. Client agrees and represents that it is purchasing the Services and/or the equipment for its own internal use only, and shall not resell, transfer or make a charge for the Services or the equipment without the advance express written permission of All Covered. Use of the Services shall not include certain activities including, but not limited to, any autodialing, continuous or extensive call forwarding,

74

continuous connectivity, fax broadcast, fax blasting, telemarketing or any other activity that would be inconsistent with residential or commercial usage, unless specifically agreed to otherwise in writing by All Covered and Client.

Indemnification. Both parties agree to defend, indemnify and hold each other, their affiliates and vendors harmless from any claims or damages relating to this SOW.

Warranty and Liability Limitations.

- i. All Covered makes no warranties, express or implied, including but not limited to implied warranties of merchantability or fitness for a particular purpose and said warranties are expressly denied.
- ii. All Covered is responsible only for the maintenance and operation of equipment owned by All Covered and is not responsible for the performance of any equipment that is not owned by All Covered. All Covered shall not be responsible for any damages resulting from acts of God or the negligent or willful acts of Client, Client's employees or assigns.
- iii. All Covered shall not be liable for any direct, indirect, consequential, incidental damages, including but not limited to damages for loss of profit, interruption of business, interruption of service or loss of data, which are caused by a disruption in service. The foregoing will be true even if All Covered has been advised of the possibility of such damages.

Limitations and Assumptions. All Covered is responsible only for the maintenance and operation of equipment owned by All Covered and is not responsible for the performance of any equipment that is not owned by All Covered. In no event shall All Covered be liable for any direct, indirect, consequential, incidental or acts of God whatsoever. This includes but is not limited to damages for loss of profits, interruption of service or loss of data arising out of the use or inability to use the Services, even if All Covered has been advised of the possibility of such damages. In the event of an interruption in the Services, which is not due to the negligence or willful act of Client or its assigns, the total aggregate liability of All Covered for failure to perform or provide the Services it has agreed to perform and provide hereunder will not exceed a credit to Client's account for the total number of days the Service were interrupted.

The failure of All Covered to enforce this SOW, for whatever reason, shall not be construed as a waiver of any right to do so at any time. Client agrees that, if any portion of this SOW is held invalid or unenforceable, that portion will be construed consistent with applicable law as nearly as possible, and the remaining portions will remain in full force and effect.

- Source material used on a project will not be stored by All Covered at the completion of the Project.
- Any changes in scope to the tasks of the SOW, or inaccuracy in assumptions will necessitate a change to the SOW, and will be handled according to the Change Order Process as described in this SOW.
- All Covered is not responsible for data corruption or Client-side failures outside of All Covered's control. Changes in the Project associated with recovery from such events will be handled according to the Change Order Process section.
- All Covered assumes that it will be provided appropriate access to Client network when necessary.
- All Covered makes no representations, warranties, guarantees or commitments for any third-party products or services.
- Any production issues or errors uncovered with the Project and determined by All Covered to be In Scope shall be corrected by All Covered for a maximum of thirty (30) days after the completion of the SOW.

Force Majeure (Events Beyond Our Control). Failure of either party to perform under this SOW (except the obligation to make payments) will not subject such party to any liability to the other if such failure is caused by acts of God, acts of terrorism, fire, explosion, flood, drought, war, riot, sabotage, embargo, strikes or other labor trouble, compliance with any order or regulation of any government entity, or by any cause beyond the reasonable control of the affected party, whether or not foreseeable; provided, that written notice of such event is promptly given to the other party.

Dispute Resolution. If Client has any dispute or seeks any cure (including billing issues) regarding this SOW, it shall notify All Covered via All Covered's standard Client service interfaces (phone, email, US Mail) regarding the nature and basis of the dispute or requested cure within thirty (30) days of the disputed event or statement date, or the dispute/cure shall be waived. Both All Covered and Client shall diligently work toward resolution of all issues.

Governing Law, Jurisdiction, and Venue

- This SOW shall be construed in accordance with, and all disputes between the parties arising out of or relating to this SOW shall be governed by, the laws of the State of Indiana.
- This SOW shall be deemed to have been executed in Bartholomew County, Indiana. Any and all disputes between the parties arising out of or relating to this SOW shall be brought, heard and determined exclusively in either the United States District Court for the Southern District of Indiana or the Indiana State Courts located in Bartholomew County, Indiana, and Client consents to personal and subject matter jurisdiction and venue in such courts and waives and relinquishes all right to attack the suitability or convenience of such venue or forum. The parties acknowledge that all directions issued by the forum court, including all injunctions and other decrees shall be binding and enforceable in all jurisdictions and countries.
- Any claim or cause of action arising out of or related to use of the Services or this SOW must be filed within one (1) year after such claim or cause of action arose or be forever barred.

Termination. Upon expiration of the Service Term, the monthly charge will revert to the then prevailing month-to-month rate unless Client renews this SOW at current prevailing rates or terminates the Services. To terminate this SOW, Client must notify All Covered in writing at least thirty (30) days in advance. All Covered may terminate the Services in this SOW in whole or in part for Client's refusal in any material respect to perform its obligations under this SOW, or for the violation of any material terms or conditions of this SOW or if All Covered's vendor cannot or will not provide the Services in this SOW; provided, that All Covered notifies Client in writing (including electronic mail).

Termination Liability: If All Covered or Client terminates this SOW under the terms of the Termination section above prior to the end of the Service Term for any reason, other than All Covered's material breach of this SOW which remains uncured after forty-five (45) days from All Covered's receipt of Client's written notice,

15

Client shall pay to All Covered within thirty (30) days of such termination 80% of all recurring charges for the balance of the Service Term and all non-recurring charges associated with this SOW.

Miscellaneous

- i. Additional charges may be incurred for circuit expedites, extended demarc or additional wiring. Client will be responsible for these additional charges.
- ii. If any provision of this SOW is found by a court of competent jurisdiction to be invalid, the parties nevertheless agree that the court should endeavor to give effect to the parties' intentions as reflected in the provision. Additionally, should any provision of this SOW be found by a court of competent jurisdiction to be invalid, the parties agree said finding will invalidate only that specific provision while the remainder of the SOW and all other provisions will remain in full force and effect.
- iii. All Covered and Client agree and acknowledge that All Covered's relationship with Client is and will be that of an independent contractor and nothing in this SOW is intended to or should be construed to create a partnership, joint venture or employment relationship.
- iv. All Covered shall be entitled to recover any and all costs incurred in enforcing the terms of this SOW, including but not limited to all costs of collection, all court costs and reasonable attorney fees.
- v. Client agrees that regardless of any statute or law to the contrary, any claim or cause of action arising out of or related to use of the Services or to the SOW must be filed within one (1) year after such claim or cause of action arose or be forever barred.

Authority. Each individual executing this SOW on behalf of a corporation or other legal entity represents and warrants that (i) he or she is duly authorized to execute and deliver this SOW on behalf of said corporation or other legal entity in accordance with and without violating the provisions of its governing documents, and (ii) this SOW is binding upon and enforceable against said corporation or other legal entity in accordance with its terms.

Signatures. Agreed upon on the date appearing below, Client acknowledges that Client has read and understands the terms of this SOW. This SOW may be signed in counterparts, each of which shall be deemed an original. Facsimile or photocopied signature shall be deemed to be the functional equivalent of an original for all purposes.

For: All Covered

For: Red Oak Community Schools

Signature of Duly Authorized Agent

.....
Signature of Duly Authorized Agent

Print Name

Print Name

Acceptance Date

Date of Signing

All Covered
1888 Poshard Drive – Suite A
Columbus, IN 47203

Addresses for Notices
Red Oak Community Schools
1901 N Broadway St., Ste. A
Red Oak, IA 51566
Federal Tax ID: _____

Sales Information

Account Manager Brian Rappé
Phone (317) 464-1700 x 841
Email brappe@allcovered.com

Billing Department Contact (Please Print)

Name _____
Phone _____
Email _____

(Invoices will be sent here)

UPON SIGNING, PLEASE SUBMIT ALL PAGES OF THIS DOCUMENT TO ALL COVERED

76



Managed Voice Keys for a Successful Project

Client must be ready to provide the following items for the Hosted PBX implementation:



One public static IP address available exclusively for the onsite Session Border Controller.



All areas of your business that require it have Cat 5 or Cat 6 cabling available.



All switching devices are capable of creating a VLAN and have PoE.